### **PROJECT SUMMARY**

## Woodstream Landing, LLC



Applicant:	Woodstream Landing LLC		
Project Location:	Sawyer Drive Wheatfield NY 14304		
Assistance:	10 Year PILOT		
	Sales Tax Abatement		
	Mortgage Recording Tax Abatement		
Description:	Woodstream Landing LLC will be creating 80 market rate units on Sawyer Drive in Wheatfield, NY. These units will consist of Eight (8) two story buildings, creating 16 three bedroom units, 16 one bedroom units, and 48 two bedroom units of work force housing available to the Town of Wheatfield and surrounding area. This increase in housing will align with the Governor's office seeking to build 800,000 homes across NYS over the next decade in the Housing Compact.		
	This residential complex is in close proximity to a multitude of commercial businesses in the Town of Niagara, including the Fashion Outlets, increasing traffic and spending to the multitude of local businesses in the Wheatfield / Niagara Region.		
Project Costs:	Construction/Improvements	\$ 12,400,000	
	Furniture, Fixtures & Equipment	\$ 1,300,000	
	Soft costs	\$ 500,000	
	Other	\$ 500,000 \$ \$ 14.295.000	
	TOTAL	\$ 14,295,000	
Employment:	Current jobs in Niagara County: 0 New Jobs in Niagara County within 3 years: 2		
	Total Annual Payroll End Year 3: \$100,000		
	Skills: Management, Administrative		
<b>Evaluative Criteria:</b>	Regional Wealth Creation, Supports Local Business or Cluster, In region		
	Purchases, Increasing available housing		

### Niagara County Industrial Development Agency MRB Cost Benefit Calculator



September 2, 2025 Project Title Woodstream Landing LLC

2097,2093,2089,2091,2087,2083 & 2085 Sawyer Drive, Wheatfield NY, 14132 Project Location

## **Economic Impacts**

Summary of Economic Impacts over the Life of the PILOT Project Total Investment \$14,295,000

#### Temporary (Construction)

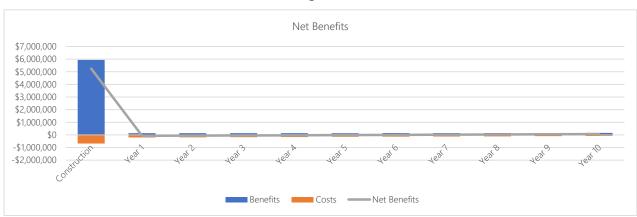
	Direct	Indirect	Total
Jobs	120	23	142
Earnings	\$4,405,480	\$1,199,237	\$5,604,717
Local Spend	\$11,436,000	\$4,126,570	\$15,562,570

#### Ongoing (Operations)

Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	2	0	2
Earnings	\$1,058,297	\$288,084	\$1,346,381

#### Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.

Figure 2 **Total Jobs** Temporary Ongoing 100 150 ■ Direct ■ Indirect

© Copyright 2023 MRB Engineering, Architecture and Surveying, D.P.C.



■ Direct ■ Indirect

Figure 3

Ongoing earnings are all earnings over the life of the PILOT.

# **Fiscal Impacts**



Estimated Costs of Exemptions		
	Nominal Value	Discounted Value*
Property Tax Exemption	\$1,479,264	\$1,347,626
Sales Tax Exemption	\$600,000	\$600,000
Local Sales Tax Exemption	\$300,000	\$300,000
State Sales Tax Exemption	\$300,000	\$300,000
Mortgage Recording Tax Exemption	\$85,770	\$85,770
Local Mortgage Recording Tax Exemption	<i>\$28,590</i>	<i>\$28,590</i>
State Mortgage Recording Tax Exemption	\$57,180	\$57,180
Total Costs	\$2 165 034	\$2 033 396

#### State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$8,027,771	\$7,763,219
To Private Individuals	<u>\$6,951,098</u>	<u>\$6,810,794</u>
Temporary Payroll	\$5,604,717	\$5,604,717
Ongoing Payroll	\$1,346,381	\$1,206,077
Other Payments to Private Individuals	\$0	\$0
To the Public	<u>\$1,076,673</u>	<u>\$952,425</u>
Increase in Property Tax Revenue	\$1,028,016	\$904,749
Temporary Jobs - Sales Tax Revenue	\$39,233	\$39,233
Ongoing Jobs - Sales Tax Revenue	\$9, <i>425</i>	\$8,443
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$361,457	\$354,161
To the Public	<b>\$361,457</b>	<u>\$354,161</u>
Temporary Income Tax Revenue	\$252,212	\$252,212
Ongoing Income Tax Revenue	\$60,587	\$54,273
Temporary Jobs - Sales Tax Revenue	\$39,233	\$39,233
Ongoing Jobs - Sales Tax Revenue	\$9,425	\$8,443
Total Benefits to State & Region	\$8,389,228	\$8,117,380

#### Benefit to Cost Ratio

	Benefit*	Cost*	Ratio
Local	\$7,763,219	\$1,676,216	5:1
State	\$354,161	\$357,180	1:1
	\$8,117,380	\$2,033,396	4:1

Grand Total
\*Discounted at 2%

Does the IDA believe that the project can be accomplished in a timely fashion

Yes

Additional Revenues:	
County	\$0
City/Town/Village	\$0
School District	\$0

\*Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is notantial for a recenture of sales tay exemptions (see "Recenture" on page 11 of the Application) (To be used on NYS ST-60) \$7,500,000

### Additional Comments from IDA

Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

© Copyright 2023 MRB Engineering, Architecture and Surveying, D.P.C.