## PROJECT SUMMARY National Vacuum Environmental Services Corp.



| Applicant:           | National Vacuum Environmental Services Corp.   |  |  |
|----------------------|--|--|--|
| Project Location:    | 6389 Inducon Drive West Sanborn NY, 14132  |  |  |
| Assistance:          | Sales Tax Exemption  |  |  |
| Description:         | National Vacuum Environmental Services Corp. is a locally owned and operated company that plays a needed role in our community by providing industrial cleaning and environmental contracting services. Their work is carried out using safe, efficient, and cost-effective methods. To maintain a competitive edge and meet growing demand, the company plans to expand its services by acquiring an additional vacuum truck and a combination sewer/flusher vacuum equipment. This fleet and machinery acquisition will not only enhance their service capabilities but also create new job opportunities for the company. Obtaining new and modern equipment is vital in the company's ability to remain competitive and efficient. |  |  |
| Project Costs:       | Construction/Improvements Furniture, Fixtures & Equipment Soft costs Other TOTAL   | \$ 0<br>\$ 1,164,020<br>\$ 0<br>\$ 0<br>\$ 1,164,020 |  |
| Employment:          | Current jobs in Niagara County: 48  New Jobs in Niagara County within 3 years: 6  Estimated Annual Payroll for New Jobs: \$3,510,000  Skills: Labor, Operational, Professional, Hydrovac Operator  |  |  |
| Evaluative Criteria: | Job Creation and retention, In region purchase   |  |  |

### Niagara County Industrial Development Agency MRB Cost Benefit Calculator



Date June 5, 2025

Project Title National Vacuum Environmental Services Corp
Project Location 6389 Inducon Drive Sanborn NY 14132

### **Economic Impacts**

Summary of Economic Impacts over the Life of the PILOT

**Project Total Investment** 

\$1,164,040

#### Temporary (Construction)

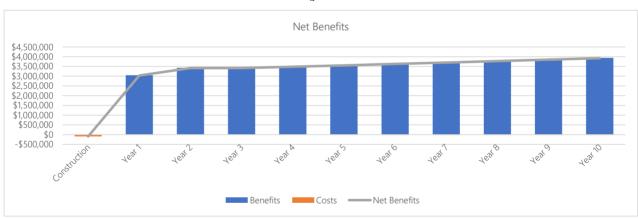
|             | Direct    | Indirect | Total     |
|-------------|-----------|----------|-----------|
| Jobs        | 0         | 0        | 0         |
| Earnings    | \$0       | \$0      | \$0       |
| Local Spend | \$931,232 | \$0      | \$931,232 |

### Ongoing (Operations)

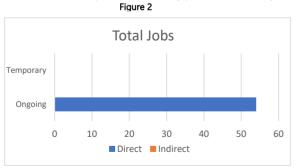
Aggregate over life of the PILOT

| _        | Direct       | Indirect | Total        |
|----------|--------------|----------|--------------|
| Jobs     | 54           | 0        | 54           |
| Earnings | \$33,928,820 | \$0      | \$33,928,820 |

#### Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.



© Copyright 2023 MRB Engineering, Architecture and Surveying, D.P.C.

Figure 3



Ongoing earnings are all earnings over the life of the PILOT.

### **Fiscal Impacts**



| Estimated Costs of Exemptions          |                 |                   |
|--|-----------------|-------------------|
|  | Nominal Value   | Discounted Value* |
| Property Tax Exemption                 | \$125,986       | \$112,272         |
| Sales Tax Exemption                    | \$93,123        | \$93,123          |
| Local Sales Tax Exemption              | <i>\$46,562</i> | <i>\$46,562</i>   |
| State Sales Tax Exemption              | \$46,562        | \$46,562          |
| Mortgage Recording Tax Exemption       | \$0             | \$0               |
| Local Mortgage Recording Tax Exemption | <i>\$0</i>      | \$0               |
| State Mortgage Recording Tax Exemption | <i>\$0</i>      | \$0               |
| Total Costs                            | \$219,109       | \$205,395         |

### State and Local Benefits

|                                       | Nominal Value    | Discounted Value*    |
|---------------------------------------|------------------|----------------------|
| Local Benefits                        | \$34,040,335     | \$30,462,979         |
| To Private Individuals                | \$33,928,820     | \$30,362,71 <u>1</u> |
| Temporary Payroll                     | \$0              | \$0                  |
| Ongoing Payroll                       | \$33,928,820     | \$30,362,711         |
| Other Payments to Private Individuals | \$0              | \$0                  |
| To the Public                         | <u>\$111,516</u> | <u>\$100,267</u>     |
| Increase in Property Tax Revenue      | (\$125,986)      | (\$112,272)          |
| Temporary Jobs - Sales Tax Revenue    | \$ <i>O</i>      | \$0                  |
| Ongoing Jobs - Sales Tax Revenue      | \$237,502        | \$212,539            |
| Other Local Municipal Revenue         | \$0              | \$0                  |
| State Benefits                        | \$1,764,299      | \$1,578,861          |
| To the Public                         | \$1,764,299      | <b>\$1,578,861</b>   |
| Temporary Income Tax Revenue          | \$0              | \$0                  |
| Ongoing Income Tax Revenue            | \$1,526,797      | \$1,366,322          |
| Temporary Jobs - Sales Tax Revenue    | \$ <i>O</i>      | \$0                  |
| Ongoing Jobs - Sales Tax Revenue      | \$237,502        | \$212,539            |
| Total Benefits to State & Region      | \$35,804,634     | \$32,041,840         |

### Benefit to Cost Ratio

|             |       | Benefit*     | Cost*     | Ratio |
|-------------|-------|--------------|-----------|-------|
|             | Local | \$30,462,979 | \$158,833 | 192:1 |
|             | State | \$1,578,861  | \$46,562  | 34:1  |
| Grand Total |       | \$32,041,840 | \$205,395 | 156:1 |

<sup>\*</sup>Discounted at 2%

Does the IDA believe that the project can be accomplished in a timely fashion  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

Yes

# Additional Revenues: County \$0 City/Town/Village \$0 School District \$0

\*Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be varified and there is notative for a recenture of sales tay exemptions (see "Recenture" on page 11 of the Application) (To be used on NYS ST-60) \$1,164,040

### Additional Comments from IDA

Does the IDA believe that the project can be accomplished in a timely fashion?

© Copyright 2023 MRB Engineering, Architecture and Surveying, D.P.C.