

**INVITATION FOR BID**

**Notice to Bidders**

**SNOW PLOWING & REMOVAL SERVICES**

**Services for:**

**NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
6311 INDUCON CORPORATE DRIVE, SUITE 1  
SANBORN, NY 14132**

**BIDS DUE: Tuesday, September 2, 2025  
2:00 p.m.**

**Niagara County Industrial Development Agency  
6311 Inducon Corporate Drive, Suite 1  
Sanborn, NY 14132  
Michael Dudley  
Property Manager  
(716) 278-8765**

## **INVITATION FOR BIDS**

Niagara County Industrial Development Agency, whose offices are located at 6311 Inducon Corporate Drive, Suite 1, Sanborn, New York 14132, hereby invites the submission of sealed bids for Snow Plowing & Removal Services of the building and grounds located at 6311 Inducon Corporate Drive, Suite 1, Sanborn, NY 14132.

Specifications and bid forms may be obtained by contacting Michael Dudley, Property Manager, at the aforementioned address, between the hours of 8:00 AM and 3:30 PM, Monday through Friday or on our website at <https://www.niagaracountybusiness.com/ncida-request-for-proposals> .

All bids will be publicly opened and read in the Board Room of said offices, on Wednesday, September 3, 2025 at 2:00 p.m.

**NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**SNOW PLOWING & REMOVAL SERVICES**

**INSTRUCTIONS TO BIDDERS**

NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY (“NCIDA”) is soliciting sealed bids from qualified contractors for Snow Plowing & Removal Services for its building located at 6311 Inducon Corporate Drive, Suite 1, Sanborn, NY 14132. Bids are to be opened and read publicly at the offices of NCIDA, 6311 Inducon Corporate Drive, Suite 1, Sanborn, New York 14132 on Wednesday, September 3, 2025 at 2:00 p.m.

All bids must be submitted in a sealed envelope clearly marked as to the contents therein, bearing on the outside the name and address of the vendor. If sent by mail, the sealed envelope containing the bid must be enclosed in another envelope labeled as specified and is to be sent to the attention of Michael Dudley, Property Manager.

In case of inability to make delivery on account of strikes, governmental priorities or rules and regulations, the bidder, upon written notification to NCIDA, may extend such delivery date.

All bids must be accompanied by a non-collusion statement in order to be considered.

NCIDA reserves the right to reject any or all bids and to waive informalities with respect thereto.

Bidders shall read thoroughly and understand the specifications, bid conditions and contract contained herein.

No fax or verbal bids will be accepted. Contractors are responsible for the timely delivery of bid packages to NCIDA.

**NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**SNOW PLOWING & REMOVAL SERVICES**

**INSTRUCTIONS TO BIDDERS**

1. **CHANGES AND EXTRAS** – The NCIDA may at any time by a written order make changes within the general scope of this contract. If any such change causes an increase or decrease in the cost or time required for the performance of this contract, then an equitable adjustment shall be made in the contract price. Such cost may be adjusted in writing only, and must be signed by both contractor and NCIDA. Likewise, any claim for extra charges by the contractor must be agreed upon in writing by the NCIDA prior to beginning such work.
2. **SALES TAX** - NCIDA is exempt from paying any State and Local sales tax. Vendors shall not include any such taxes in their bids. Exemption certification will be furnished upon request.
3. **SITE VISITS** – Bidders are encouraged to visit and inspect the site prior to submitting their bid.
4. **SAFETY** – The successful bidder shall properly barricade his work at all times to protect the work from damage. All such barricades shall be so arranged as to ensure the safety of workmen and the public in particular.
5. **PREVAILING RATE OF WAGES** – The successful bidder will be required to pay each laborer, workman or mechanic employed by the contractor or subcontractor not less than the New York State Department of Labor prevailing rate of wages.
6. **CONTRACTOR'S RESPONSIBILITY** - These specifications shall not be construed as placing the work under the specific direction or control of NCIDA or relieving the contractor from liability as an independent contractor and, as such, the contractor shall be solely responsible for the method, manner and means by which the work shall be performed, including, but not limited to supervision and control of their employed personnel and scheduling of the work required to insure proper and timely

performance and shall exercise due care to prevent bodily injury and damage to property in the prosecution of the work required.

7. **PROSECUTION OF WORK** – The contractor shall give their personal attention to the work while in progress and shall provide a competent and reliable superintendent at all times. Any discrepancies or questions pertaining to the extent of the work shall be submitted immediately to Michael Dudley, Property Manager. If the contractor fails to begin the work within the time specified, or fails to perform the work with adequacy or performs the work unsuitable or does not carry the work in an acceptable manner, the NCIDA shall give notice in writing to the contractor of such and the NCIDA shall have full power and authority without violating contract to take over completion of the work.
8. **PAYMENT** – The contractor shall furnish to the NCIDA a complete itemized bill. The NCIDA will make payment within thirty (30) days after the completion of the work.
9. **WORKING CONDITION** – The contractor, during the work period, may leave essential equipment on site with approval of the Agency. The contractor shall be responsible for any damages to the NCIDA property. The contractor shall secure the work site against possible injury or harm to others.
10. **SCHEDULE COORDINATION** - All work will be coordinated with the Administrative & Human Resource Officer.
11. **TERM** - The term for this Contract shall be three (3) years, October 1, 2025 – April 30, 2028.

**NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**SNOW PLOWING & REMOVAL SERVICES**  
**Services for: 6311 Inducon Corporate Drive, Suite 1, Sanborn, NY 14132**

**SERVICES COVERED BUT NOT LIMITED TO**  
**UNDER THIS AGREEMENT**

**Snow Plowing & Removal Services for 2025/2026, 2026/2027, 2027/2028 Seasons (3)**

**Contract Period:        October 1, 2025 – April 30, 2028**

**Scope of work**

The purpose of this Request for Proposals (RFP) is to solicit proposals to provide snow plowing, snow blowing, snow shoveling, salting, and snow/ice removal services of the parking areas, facility sidewalks, stairways, parking entrance ways, parking travel lanes, employee entrances, handicap access areas, and loading dock areas during and after any snow event. For the purposes of the intended contract resulting from this RFP, a “snow event” shall mean any weather occurrence that results in accumulation of snow, ice, or mixture thereof.

The following contract requirements are intended to ensure that the Facility is safe for employees and the general public during and after snow/ice events.

- a. Contractor must have the capacity to respond within a reasonable amount of time.
- b. It is expected that snow accumulations shall not exceed two (2) inches on roadways and parking lots, sidewalks, and staircases. All snow/ice accumulation occurring outside normal working hours must be cleared, treated, and service complete prior to 7:00 a.m.
- c. Contractor shall take preventative measures to avoid ice build-up and shall take appropriate action to remove ice build-up and shall take appropriate action to remove ice build-up on any vehicular and pedestrian surfaces mentioned herein.
- d. Snow piles/banks shall not be placed in such a manner as to block the view from a standard vehicle, truck loading dock entrances, or block any parking spaces.
- e. Snow shall be pushed as far away from designated parking lanes and areas as possible.
- f. After the plowing/removal of snow and/or ice, salt shall be effectively applied to all such surfaces with the intent to prevent the build-up of ice and thereby reduce the risk of pedestrian slipping and falls.
- g. Contractor shall be liable for any repairs to the site caused by any snow plowing or snow/ice removal services, including but not limited to light poles, fences, lawn and landscaped areas, parking facilities or pedestrian areas. All other repair of damaged areas shall be corrected to the Agency's satisfaction between April 1<sup>st</sup> and June 1<sup>st</sup>. If the Contractor fails to restore the damaged areas, the restoration job and the Contractor will be liable to reimburse the Agency.

**NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**SNOW PLOWING & REMOVAL SERVICES**

**INSURANCE REQUIREMENTS** - The successful bidder shall furnish the NCIDA certificates of insurance indicating the type, amount, class of operations, coverage effective dates and expiration dates of such policies. Such certificates shall also contain substantially the following statement. "The insurance covered by this certificate will not be cancelled or materially altered except (a) after ten (10) days written notice has been received by the Niagara County Industrial Development Agency and (b) the Unlimited Indemnity shown in the contract documents is included." NCIDA shall be named as "additional insured".

Insurance requirements are as follows:

Minimum Limits of Insurance

		MINIMUM LIMITS OF LIABILITY	
<u>Type of Insurance</u>		<u>Each Occurrence</u>	<u>Aggregate</u>
<u>COMMERCIAL GENERAL LIABILITY</u>	Bodily Injury and Property Damage Combined	\$1 million	\$2 million
<u>AUTOMOBILE LIABILITY</u>	Bodily Injury and Property Damage Combined		\$1 million
<u>EXCESS LIABILITY</u>	Bodily Injury and Property Damage Combined		\$1 million
Umbrella Form			
Other than Umbrella Form			
<u>WORKERS COMPENSATION</u>	Statutory State of New York		

**NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**SNOW PLOWING & REMOVAL SERVICES**

**REFERENCES** – Bidders are to submit three (3) references based on projects of a similar nature.

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

PHONE # \_\_\_\_\_

CONTACT NAME \_\_\_\_\_

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COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

PHONE # \_\_\_\_\_

CONTACT NAME \_\_\_\_\_

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COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

PHONE # \_\_\_\_\_

CONTACT NAME \_\_\_\_\_



## **NON-COLLUSION BIDDING CERTIFICATION**

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies and in the case of a joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of their knowledge and belief:

1. The prices in this bid have been arrived at independently without collusion, consultation, communication or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other bidder or with any other competitor;
2. Unless otherwise required by law, the prices which have been bid have not knowingly been disclosed by the bidder and will not knowingly be disclosed by the bidder prior to opening, directly or indirectly, to any other bidder or to any other competitor;
3. No attempt has been made or will be made by the bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition; and
4. Except for inquiries within the purview of the bidding process, each bidder and each person signing on behalf of any bidder certifies it has not communicated with any officer, employee, agent or consultant of NCIDA regarding this bid for the purpose of securing unto itself a favorable advantage.

In compliance with this invitation for bids and subject to the conditions thereof, the undersigned offers and agrees, if this bid is accepted within forty-five (45) days from the date of the opening, to furnish any and all items or services upon which prices are submitted.

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SIGNATURE

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BUSINESS NAME

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PRINT NAME

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ADDRESS

---

TITLE

---

CITY, STATE & ZIP CODE

---

DATE

---

TELEPHONE #

---

EMPLOYER TAX ID OR SOCIAL SECURITY

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EMAIL

**YOU MUST SIGN AND RETURN THIS SHEET WITH YOUR BID**

**OFFERER’S AFFIRMATION OF UNDERSTANDING OF  
AND  
AGREEMENT PURSUANT TO STATE FINANCE LAW 139-j(6)(b)**

**BACKGROUND:**

State Finance Law 139-j(6)(b) provides that:

Every Governmental Entity (including Niagara County Industrial Development Agency “NCIDA”) shall seek written affirmations from all Offerers as to the Offerer’s understanding of and agreement to comply with NCIDA’s procedures relating to permissible contracts during a Governmental Procurement pursuant to State Finance Law 139-j(3).

**INSTRUCTIONS:**

In connection with all proposals, bids, RFP’s, etc., NCIDA must obtain the following affirmation of understanding and agreement to comply with procedures on procurement lobbying restrictions regarding permissible contracts in the Restricted Period for a Procurement Contract in accordance with State Finance Law 139-j and 139-k;

*Offerer affirms that it understands and agrees to comply with State Finance Law 139-j(3) and 139-j(6)(b).*

**OFFERER CERTIFICATION OF COMPLIANCE WITH  
STATE FINANCE LAW 139-K(5)**

NCIDA shall obtain the following Offerer certification in connection with all proposals, bids, RFP's, etc.:

*I certify that all information provided to NCIDA with respect to State Finance Law 139-K is complete, true and accurate.*

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Signature

# NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

## Request for Proposals

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### OFFERER/BIDDER DISCLOSURE OF PRIOR NON-RESPONSIBILITY DETERMINATION AND AFFIRMATION/CERTIFICATION IN ACCORDANCE WITH NYS FINANCE LAW 139-J AND 139-K

Name of Individual or Entity Seeking to Enter into the Procurement Contract:

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Address:

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Name & Title of Person Submitting this Form:

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Contract Procurement Number:

Date:

1. Has any Government Entity made a finding of non-responsibility regarding the individual or entity seeking to enter into the Procurement Contract in the previous four years?

(Circle One): Yes No

*If yes, answer the next questions*

2. Was the basis for the finding of non-responsibility due to a violation of State Finance Law 139-J? (Circle One): Yes No

3. Was the basis for the finding of non-responsibility due to the intentional provision of false or incomplete information to a Government Entity? (Circle One): Yes No

4. If you answered yes to any of the above questions, provide details regarding the finding of non-responsibility below.

Government Entity: \_\_\_\_\_

Date of Finding of Non-Responsibility: \_\_\_\_\_

Basis of Finding of Non-Responsibility: \_\_\_\_\_

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(Add additional pages as necessary)

5. Has any Governmental Entity or other governmental agency terminated or withheld a Procurement Contract with the above-named individual or entity due to the intentional provision of false or incomplete information? (Circle One): Yes No

6. If yes, please provide details below:

Governmental Entity: \_\_\_\_\_

Date of Termination or Withholding of Contract: \_\_\_\_\_

Basis of Termination or Withholding: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(Add additional pages as necessary)

Offerer certifies that all information provided to Niagara County Industrial Development Agency with respect to State Finance Law 139-K is complete, true and accurate.

BY: \_\_\_\_\_ DATE: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

**NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY**  
**SNOW PLOWING & REMOVAL SERVICES**

**BID SHEET**

**Services for:**

**Niagara County Industrial Development Agency  
6311 Inducon Corporate Drive, Suite 1  
Sanborn, NY 14132**

BIDDER NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_ EMAIL: \_\_\_\_\_

DATE: \_\_\_\_\_

Snow Plowing Cost per Season                      \$ \_\_\_\_\_

Cost Per Salting Application                      \$ \_\_\_\_\_

Cost For Extra Snow Removal                      \$ \_\_\_\_\_

Terms of Payment:

25% due on December 15

25% due on January 15

25% due on February 15

25% due on March 15

The undersigned understands and agrees to comply with and be bound by instructions to bidders issued for this work. Prices for these services include all labor, equipment, fuel surcharges, service calls, service truck travel and incidentals.

This bid shall remain valid for a period of forty-five (45) days from the date of the bid opening.

BIDDER: \_\_\_\_\_

(Legal Name of Bidder)

\_\_\_\_\_  
(Name & Title of Principle Acknowledging Bid)

\_\_\_\_\_  
(Signature of Principal)

MAIL TO:

Niagara County Industrial Development Agency  
6311 Inducon Corporate Drive, Suite 1  
Sanborn, New York 14132  
Attention: Michael Dudley, Property Manager