## **PROJECT SUMMARY**

## 13 W. Main LLC (Barrier West Brewing LLC) 13 W. Main Street, Lockport, NY



Applicant:	13 W. Main LLC		
Project Location:	13 W. Main St.		
	Lockport, New York		
Assistance:	Sales Tax Abatement		
	Mortgage Recording Tax Abatement		
	10 Year PILOT		
Description:	The company will purchase and renovate a dilapidated abandoned 17,000 square foot building located at 13 W. Main Street in the City of Lockport. The building will serve as a brewery, restaurant and gaming attraction (shuffleboard, bocce, etc.) and event center. There will also be four market rate apartments in the building.		
	This mixed-use project is located within a distressed census tract in the City of Lockport.		
Project Costs:	Property Acquisition	\$ 101,865	
	Construction/Improvements	1,850,000	
	Equipment Purchases	750,000	
	Soft Costs/Other Costs	<u>279,477</u>	
	TOTAL	\$ 2,981,342	
Employment:	Current jobs in Niagara County:	0	
	Permanent New Jobs (FTE): 50		
	Skills: Food Service, Brewing Technicians, Marketing, Sales		
Evaluative Criteria:	Distressed Census Tract, Elimination of Slum and Blight, Building Vacancy, Redevelopment Aligns with Local Development Plan, Regional Wealth, Tourism Attraction, In Region Purchases		

## Niagara County Industrial Development Agency MRB Cost Benefit Calculator



March 1, 2022 Date Project Title 13 W. Main LLC

Project Location 13 W Main St, Lockport NY 14094

## **Economic Impacts**

Summary of Economic Impacts over the Life of the PILOT Project Total Investment

\$2,981,342

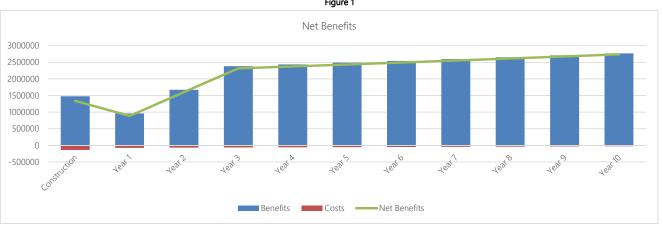
#### Temporary (Construction)

	Direct	Indirect	Total
Jobs	19	6	25
Earnings	\$1,112,534	\$283,610	\$1,396,144
Local Spend	\$2,656,679	\$958,663	\$3,615,341

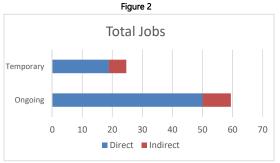
# Ongoing (Operations) Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	50	9	59
Earnings	\$15,374,134	\$6,140,917	\$21,515,051

#### Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.





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Ongoing earnings are all earnings over the life of the PILOT.

# **Fiscal Impacts**



Estimated	Costs	of	Fxem	ntions
LJUITIALEU	COSIS	v	LVCIII	<b>DUO113</b>

	Nominal Value	Discounted Value*
Property Tax Exemption	\$517,896	\$472,799
Sales Tax Exemption	\$134,000	\$134,000
Local Sales Tax Exemption	\$67,000	\$67,000
State Sales Tax Exemption	\$67,000	\$67,000
Mortgage Recording Tax Exemption	\$4,575	\$4,575
Local Mortgage Recording Tax Exemption	<i>\$1,525</i>	\$1,525
State Mortgage Recording Tax Exemption	\$3,050	\$3,050
Total Costs	\$656,471	\$611,374

#### State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$23,501,105	\$21,034,800
To Private Individuals	<u>\$22,911,196</u>	<u>\$20,512,791</u>
Temporary Payroll	\$1,396,144	\$1,396,144
Ongoing Payroll	\$21,515,051	\$19,116,647
Other Payments to Private Individuals	\$0	\$0
To the Public	<u>\$589,910</u>	<u>\$522,009</u>
Increase in Property Tax Revenue	\$429,531	\$378,419
Temporary Jobs - Sales Tax Revenue	\$9,773	\$9,773
Ongoing Jobs - Sales Tax Revenue	\$150,605	\$133,817
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$1,191,382	\$1,066,665
To the Public	<u>\$1,191,382</u>	<u>\$1,066,665</u>
Temporary Income Tax Revenue	\$62,827	\$62,827
Ongoing Income Tax Revenue	\$968,177	\$860,249
Temporary Jobs - Sales Tax Revenue	\$9,773	\$9,773
Ongoing Jobs - Sales Tax Revenue	\$150,605	\$133,817
Total Benefits to State & Region	\$24,692,488	\$22,101,465

### Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$21,034,800	\$541,324	39:1
	State	\$1,066,665	\$70,050	15:1
Grand Total		\$22,101,465	\$611,374	36:1

<sup>\*</sup>Discounted at 2%

Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

### Additional Revenues:

 School Distict
 \$221,873

 County
 \$68,764

 City/Town
 \$138,894

\$ 1,675,000 (to be used on the NYS ST-60)

<sup>\*</sup> Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is potential for a recapture of sales tax exemptions (see "Recapture" on page 11 of the Application).