# **PROJECT SUMMARY**

# Santarosa Holdings, Inc.



Applicant:	Santarosa Holdings, Inc.			
Project Location:	3501 Hyde Park Blvd, Niagara Falls			
_	Town of Niagara			
Assistance:	10 Year PILOT			
	Sales Tax Abatement			
	Mortgage Recording Tax abatement			
Description:				
	A building will be acquired, upgraded and renovated for use as Buffalo			
	Fuel Corp's Truck and Maintenance shop.			
	Buffalo Fuel was approached by another company to lease a large portion of their 4870 Packard Rd location, forcing Buffalo Fuel to move to a new location.  The building is currently vacant but was previously used as a			
	warehouse/storage facility.			
Project Costs:				
	Construction/Improvements	\$ 465,000		
	Property Acquired	\$ 355,000		
	TOTAL	\$ 820,000		
Employment:	Current jobs in Niagara County	13.5		
	Jobs in Niagara County within 3 years:	16.5		
	Total Annual Payroll End Year 3: \$ 705,942			
Evaluative Criteria:	Skills: Production (Mechanics/Welders), Administrative, Management			
Lvaluative Criteria:	Regional Wealth Creation, Supports Local Business Cluster, Retention/Flight Risk.			

# REGIONAL ECONOMIC IMPACT ANALYSIS Santarosa Holdings, Inc.

# Estimated State & Regional Benefits / Estimated Project Incentives Analysis

Total State and Regional Benefits \$ 663,431

Total Project Incentives \$ 164,019

Community Benefit to Cost Ratio \$ 4.04:1

Projected Employment	State	Region
Total Employment	35	35
Direct**	16	16
Indirect***	6	6
Induced****	8	8
Temporary Construction (Direct and Indirect)	5	5

#### Estimated State & Regional Benefits (Discounted Present Value\*)

Total State and Regional Benefits		663,431
Income Tax Revenue	\$	406,983
Sales Tax Revenue	\$	138,154
Property Tax Revenue	\$	118,294

# Estimated Project Incentives (Discounted Present Value\*)

Total Project Incentives	\$ 164,019
Property Tax	\$ 140,206
Sales Tax	\$ 18,600
Mortgage Tax	\$ 5,213

Utilizing informANALYTICS modeling software, an economic impact analysis was conducted to measure new investment and employment for the project. This software is a widely accepted and an industry standard for economic impact modeling measuring employment and salary impacts and facility output on the community for a given project.

<sup>\*</sup> Figures over 15 years and discounted by 3.49%

<sup>\*\*</sup> Direct - The recipient of IDA assistance adds new jobs to the regional economy and/or retains jobs at risk of being lost to another region. Investments that result in displacing existing jobs (e.g., most retail and many service sector industries) do not fall under this definition.

<sup>\*\*\*</sup> Indirect - The recipient of IDA assistance makes purchases from regional firms, which stimulates suppliers to add jobs and payroll that are new to the regional economy or are saved from being lost to competitors outside the region.

<sup>\*\*\*\*</sup> Induced - The recipient of IDA assistance by adding to and/or retaining payroll stimulates household spending that is new to the regional economy and/or saved from being lost to competitors outside the region.