State Required Criteria	Project Type	Material Terms Standard	Evaluative Criteria
<ol> <li>Extent to which a project will create or retain permanent jobs</li> <li>Estimated value of tax exemptions</li> </ol>	Industrial,  Manufacturing,  Warehouse,  Distribution	1. Create or Retain Jobs 2. Private Sector Investment 3. Local Labor Construction 4. Good Standing Tax Certification	<ol> <li>Regional Wealth Creation (%         Sales/Customers Outside Area)</li> <li>In Region Purchases (% of overall Purchases)</li> <li>Research and Development Activities</li> <li>Investments in Energy Efficiency</li> <li>Locational Land Use Factors,         Brownfields or Locally Designated         Development Areas</li> <li>LEED/Renewable Resources</li> <li>Retention/Flight Risk</li> <li>Workforce Access - Proximity to Public         Transportation</li> </ol>
<ol> <li>Amount of private sector investment</li> <li>Likelihood of project being accomplished in a timely fashion</li> <li>Extent of new revenue provided to local taxing jurisdictions</li> <li>Any other misc. public benefits</li> </ol>	Agricultural, Food Processing	<ol> <li>Create or Retain Jobs</li> <li>Private Sector Investment</li> <li>Local Labor Construction</li> <li>Good Standing Tax Certification</li> </ol>	<ol> <li>Regional Wealth Creation (% Sales/Customers Outside Area)</li> <li>In Region Purchases (% of Purchases, from Local Growers)</li> <li>Research and Development Activities</li> <li>Investments in Energy Efficiency</li> <li>Locational Land Use Factors, Proximity to Supporting Local Ag. Production</li> <li>LEED/Renewable Resources</li> <li>Retention/Flight Risk</li> <li>Workforce Access – Proximity to Public Transportation</li> </ol>

State Required Criteria	Project Type	Material Terms Standard	Evaluative Criteria
<ol> <li>Extent to which a project will create or retain permanent jobs</li> <li>Estimated value of tax exemptions</li> <li>Amount of private sector investment</li> <li>Likelihood of project being accomplished in a timely fashion</li> </ol>	Adaptive Reuse, Community Development	<ol> <li>Private Sector Investment</li> <li>Create or Retain Jobs (if applicable)</li> <li>Local Labor Construction</li> <li>Increased Property Value</li> <li>Good Standing Tax Certification</li> </ol>	<ol> <li>Distressed Census Tracts</li> <li>Age of Structure</li> <li>Elimination of Slum and Blight</li> <li>Building or Facility Vacancy</li> <li>Redevelopment Supports or aligns with Regional or Local Development Plans</li> <li>Environmental or Safety Issues</li> <li>LEED/Renewable Resources</li> <li>Building or site has Historic designation</li> <li>Site or Structure has delinquent Property or other local Taxes</li> </ol>
<ul><li>5. Extent of new revenue provided to local taxing jurisdictions</li><li>6. Any other misc. public benefits</li></ul>	Tourism, Including Hotels	<ol> <li>Private Sector Investment</li> <li>Create or Retain Jobs</li> <li>Local Labor Construction</li> <li>Good Standing Tax         Certification     </li> <li>Regional Wealth Creation         (% Sales/Customers         Outside Area)     </li> </ol>	<ol> <li>Regional Wealth Creation</li> <li>Proximity/Support of Regional Tourism Attractions/Facilities</li> <li>In Region Purchases, Local Vendors</li> <li>LEED/Renewable Resources</li> <li>Generation of Local Revenues (i.e. Hotel Bed Taxes)</li> </ol>

State Required Criteria	Project Type	Material Terms Standard	Evaluative Criteria
<ol> <li>Extent to which a project will create or retain permanent jobs</li> <li>Estimated value of tax exemptions</li> </ol>	<u>Retail</u>	<ol> <li>Private Sector Investment</li> <li>Create or Retain Jobs</li> <li>Local Labor Construction</li> <li>Good Standing Tax Certification</li> </ol>	<ol> <li>Market Study/Goods or Services Not Readily Available, Impact on Existing Businesses (Municipal CEO approval)</li> <li>Regional Wealth Creation</li> <li>Highly Distressed Census Tracts</li> <li>Urban or Town Center Location</li> <li>Elimination of Slum and Blight</li> <li>Alignment with Local Planning and Development Efforts</li> </ol>
<ul> <li>3. Amount of private sector investment</li> <li>4. Likelihood of project being accomplished in a timely fashion</li> <li>5. Extent of new revenue provided to local taxing jurisdictions</li> <li>6. Any other misc. public benefits</li> </ul>	Commercial, Including Back Office, Data, Call Centers	<ol> <li>Private Sector Investment</li> <li>Create or Retain Jobs</li> <li>Local Labor Construction</li> <li>Good Standing Tax Certification</li> </ol>	<ol> <li>Regional Wealth Creation</li> <li>Supports Local Business or Cluster</li> <li>Retention/Flight Risk</li> <li>LEED/Renewable Resources</li> </ol>

State Required Criteria	Project Type	Material Terms Standard	Evaluative Criteria
<ol> <li>Extent to which a project will create or retain permanent jobs</li> <li>Estimated value of tax exemptions</li> </ol>	Energy and Production	<ol> <li>Private Sector Investment</li> <li>Create or Retain Jobs</li> <li>Local Labor Construction</li> <li>Good Standing Tax Certification</li> </ol>	<ol> <li>In Region Purchases</li> <li>Advances Renewable Energy Production/Transmission Goals</li> <li>Provides Capacity or Transmission to Meet Local Demand or Shortage</li> </ol>
<ul> <li>3. Amount of private sector investment</li> <li>4. Likelihood of project being accomplished in a timely fashion</li> <li>5. Extent of new revenue provided to local taxing jurisdictions</li> <li>6. Any other misc. public benefits</li> </ul>	Market Rate and Senior Housing	<ol> <li>Private Sector Investment</li> <li>Create or Retain Jobs</li> <li>Local Labor Construction</li> <li>Good Standing Tax Certification</li> <li>Senior Residents (90% - 60 years of age or older)</li> </ol>	<ol> <li>Alignment with Local Planning and Development Efforts</li> <li>Urban, Town/Village Center Location</li> <li>Local Official(s) Support</li> <li>Located in Areas that Serve Below Median Income Seniors</li> <li>Ability to Conventionally Finance</li> <li>Provides Specific Senior Amenities (Community Rooms, Health Services etc.)</li> <li>Senior Residents (90% - 60 years of age or older) 50% at or Below Median Income for Community</li> </ol>

# Recommended Guidelines for Cost/Benefit Ratios by Project Type

Project Type	Recommended Minimum Ratio
Industrial	2.0 to 1.0
Commercial	2.0 to 1.0
Warehouse/Distribution	1.0 to 1.0
Tourism/Hospitality	0.5 to 1.0
Retail	0.5 to 1.0
Housing	0.5 to 1.0
Agriculture	0.5 to 1.0
Recreation	0.5 to 1.0