Niagara County Center for Economic Development • 6311 Inducon Corporate Drive, Ste. 1 • Sanborn. NY 14132

REGULAR NCIDA/NCDC/NADC BOARD MEETING

DATE: October 11, 2023

MEETING TIME: 9:00 a.m.

8.1

8.2

8.3

First Vice Chairperson

Second Vice Chairperson Assistant Secretary

MEETING PLACE: Niagara County Industrial Development Agency

Vantage Center, Suite One 6311 Inducon Corporate Drive

Sanborn, NY 14132

Board	of Directors:	Staff Members:
	Mark A. Onesi, Chairperson Jason Krempa, Second Vice Chairperson Clifford Scott, Member William L. Ross, Secretary Mark Berube, Member Ryan J. Mahoney, Member Anne E. McCaffrey, Member David J. Masse, Member William Fekete, Member	Susan C. Langdon, Executive Director Andrea Klyczek, Assistant Director Michael S. Dudley, Finance Manager Caroline Caruso, Accounting Associate Susan Barone, Grants & Operations Manager Jeremy Geartz, Project Manager Julie Lamoreaux, Administrative & HR Officer Mark J. Gabriele, Agency Counsel
1.0	Meeting Called to Order – M. Onesi Introduction of new Board Member – M. O.	naci
2.0	introduction of new Board Wiember – M. O.	nesi
3.0	Roll Call – J. Lamoreaux	
4.0	Introduction of Guests – M. Onesi	
5.0	Pledge of Allegiance – M. Onesi	
6.0	Approval of Meeting Minutes – W. Ross 6.1 Regular NCIDA/NCDC/NADC – Sept	ember 13, 2023
7.0	Finance & Audit Committee Reports – <i>J.Kre</i> 7.1 Agency Payables – September 30, 2 7.2 Budget Variance Report – Septemb 7.3 2024 Proposed Budgets	023
8.0	Election of Officers- M.Onesi	

9.0 Unfinished Business

- 9.1 MHT Holdings Inc. Brookside Commons J. Geartz
 - 9.1.1 Final Resolution
- **9.2 Vincent Properties, Inc.** *M. Gabriele*
 - 9.2.2 Modification of Bond
- 10.0 New Business
 - 10.1 Cityscape Property Management Inc. 1304 & 1310 Payne, 325 Stenzil A. Klyczek
 - 10.1.1 Preliminary Resolution
 - 10.1.2 Authorize Public Hearing
 - 10.2 Cityscape Property Management Inc. 83 Division Street- A. Klyczek
 - **10.2.1** Preliminary Resolution
 - 10.2.2 Authorize Public Hearing
 - **10.3 NF Lockport LLC** *A.Klyczek*
 - 10.3.1 Preliminary Resolution
 - 10.3.2 Authorize Public Hearing
- **11.0** Agency Counsel *M. Gabriele*
- 12.0 Information Items
- 13.0 Any Other Matters the Board Wishes to Discuss
- 14.0 Next Regular NCIDA/NCDC/NADC Meeting:

DATE: November 8, 2023 TIME: ** 9:00 a.m. **

PLACE: Niagara County Center for Economic Development

15.0 Adjournment - M. Onesi

6.1 Meeting Minutes



Niagara County Center for Economic Development • 6311 Inducon Corporate Drive, Ste. 1 • Sanborn. NY 14132

REGULAR NCIDA/NCDC/NADC BOARD MEETING

DATE: September 13, 2023

MEETING TIME: 9:00 a.m.

MEETING PLACE: Niagara County Industrial Development Agency

Vantage Center, Suite One 6311 Inducon Corporate Drive

Sanborn, NY 14132

1.0 Meeting Called to Order

The regular meeting of the Niagara County Industrial Development Agency was called to order by Chairperson Onesi at 9:00 a.m.

2.0 Introduction of new Board Members

Mr. Onesi introduced and welcomed the new Board Members.

3.0 Roll Call

Mark A. Onesi, Chairperson Present Jason Krempa, 2nd Vice Chairperson Present William L. Ross, Secretary Present Scott Brydges, Assistant Secretary Excused Clifford Scott, Member Present Mark Berube, Member Present Ryan Mahoney, Member Present Anne E. McCaffrey Present David J. Masse, Member Present

4.0 Introduction of Guests

Jonathan Epstein, Buffalo News Robert Creenan, Niagara Gazette Kyle Brent, 9745 Rochester Road, LLC Alan Hastings, Sun Commercial Real Estate Mark Trammell, MHT Holdings

Staff Present

Susan Langdon, Executive Director
Andrea Klyczek, Assistant Director
Michael Dudley, Finance Manager
Caroline Caruso, Accounting Associate
Susan Barone, Grants & Operations Manager
Jeremy Geartz, Project Manager
Julie Lamoreaux, Administrative & HR Officer
Mark J. Gabriele, Agency Counsel

5.0 Pledge of Allegiance

Ms. Langdon led the Pledge of Allegiance.

6.0 Approval of Meeting Minutes

6.1 Regular NCIDA/NCDC/NADC – August 9, 2023

Mr. Ross motioned to approve the meeting minutes; Mr. Berube seconded the motion. The motion passed.

7.0 Finance & Audit Committee Reports

7.1 Agency Payables – August 31, 2023

Mr. Onesi stated that the monthly payables have been reviewed and found to be in order.

Mr. Krempa made a motion to approve the monthly payables; Mr. Ross seconded the motion. The motion passed.

7.2 Budget Variance Report – August 31, 2023

Mr. Onesi stated that the monthly payables have been reviewed and found to be in order.

Mr. Ross made a motion to approve the monthly payables; Mr. Krempa seconded the motion. The motion passed.

8.0 Unfinished Business

8.1 9745 Rochester Road, LLC

Mr. Gabriele stated that a public hearing was conducted for 9745 Rochester Road, LLC on August 31, 2023 at 2:00 p.m. at the Royalton Town Hall. He noted that there were no comments at the Public Hearing.

8.1.1 Final Resolution

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY (i) UNDERTAKE A CERTAIN PROJECT FOR THE BENEFIT OF 9745 ROCHESTER ROAD, LLC AND/OR AN INDIVIDUAL(S) OR AFFILIATE, SUBSIDIARY, OR ENTITY FORMED OR TO BE FORMED ON ITS BEHALF (AS MORE FULLY DEFINED BELOW); (ii) PROVIDE FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF A SALES TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION AND EQUIPPING OF THE PROJECT.

Mr. Scott made a motion to approve the Final Resolution; Mr. Krempa seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
William L. Ross	х			
Jason Krempa	х			
Clifford Scott	х			
Mark Berube	x			
Ryan Mahoney	х			
Anne E. McCaffrey	х			
David J. Masse	х			
Mark Onesi	x			
Scott Brydges				Х

The Resolution was thereupon duly adopted.

8.2 Greenpac Mill

Mr. Gabriele stated that a Public Hearing was conducted for Greenpac Mill on August 29, 2023 at Niagara Falls City Hall. He added that there were no comments at the Public Hearing

8.2.1 Final Resolution

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY (i) UNDERTAKE A CERTAIN PROJECT FOR THE BENEFIT OF GREENPAC MILL, LLC AND/OR AN INDIVIDUAL(S) OR AFFILIATE, SUBSIDIARY, OR ENTITY FORMED OR TO BE FORMED ON ITS BEHALF (AS MORE FULLY DEFINED BELOW); (ii) PROVIDE ADDITIONAL FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF A MORTGAGE TAX EXEMPTION BENEFIT FOR REFINANCING RELATED TO THE PROJECT.

Mr. Scott made a motion to approve the Final Resolution; Mr. Ross seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	Abstain Absent
William L. Ross	x		
Jason Krempa	x		
Clifford Scott	х		
Mark Berube	х		
Ryan Mahoney	х		
Anne E. McCaffrey	х		
David J. Masse	х		
Mark Onesi	x		
Scott Brydges			х

The Resolution was thereupon duly adopted.

8.3 MHT Holdings Inc. – Brookside Commons

Mr. Geartz stated that there was a Public Hearing held on August 30, 2023 at the Town of Niagara Town Hall. He added that there were comments and concerns expressed at the time. Mr. Trammell also submitted the information that was requested by the Board at the last meeting regarding the soft costs of the project.

The Board discussed he project and decided to table tis project because of concerns raised about the project. Since there are several new Board members who are not yet familiar with the project it was felt that tabling the matter will give the new Board members time to develop a better understanding of the Agency role on this project.

8.3.1 Final Resolution

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY (i) UNDERTAKE A CERTAIN PROJECT FOR THE BENEFIT OF MHT HOLDINGS INC. (BROOKSIDE COMMONS) AND/OR AN INDIVIDUAL(S) OR AFFILIATE, SUBSIDIARY, OR ENTITY FORMED OR TO BE FORMED ON ITS BEHALF (AS MORE FULLY DEFINED BELOW); (ii) DETERMINE THAT THE PROJECT WILL NOT HAVE A SIGNIFICANT EFFECT ON THE ENVIRONMENT; (iii) NEGOTIATE AND EXECUTE A LEASE AGREEMENT, LEASEBACK AGREEMENT, PAYMENT-IN-LIEU-OF-TAX AGREEMENT, PILOT MORTGAGE AND RELATED DOCUMENTS: AND (iv) PROVIDE FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION AND EQUIPPING OF THE PROJECT, (B) A MORTGAGE RECORDING TAX EXEMPTION FOR THE FINANCING RELATED TO THE PILOT AGREEMENT.

Mr. Ross made a motion to Table the Final Resolution; Ms. McCaffrey seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
William L. Ross	x			
Jason Krempa	x			
Clifford Scott	х			
Mark Berube	х			
Ryan Mahoney	х			
Anne E. McCaffrey	х			
David J. Masse	x			
Mark Onesi	x			
Scott Brydges				х

The Resolution was thereupon duly adopted.

8.4 MHT Holdings Inc. – Niagara Falls

Mr. Geartz stated that the Agency held a Public Hearing on August 29, 2023 at Niagara Falls City Hall. He noted that there were no comments at the Public Hearing.

8.4.1 Final Resolution

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY (i) UNDERTAKE A CERTAIN PROJECT FOR THE BENEFIT OF MHT HOLDINGS INC (NIAGARA FALLS) AND/OR AN INDIVIDUAL(S) OR AFFILIATE, SUBSIDIARY, OR ENTITY FORMED OR TO BE FORMED ON ITS BEHALF (AS MORE FULLY DEFINED BELOW); (ii) DETERMINE THAT THE PROJECT WILL NOT HAVE A SIGNIFICANT EFFECT ON THE ENVIRONMENT; (iii) NEGOTIATE AND EXECUTE A LEASE AGREEMENT, LEASEBACK AGREEMENT, PAYMENT-IN-LIEU-OF-TAX AGREEMENT, PILOT MORTGAGE AND RELATED DOCUMENTS: AND (iv) PROVIDE FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION AND EQUIPPING OF THE PROJECT, (B) A MORTGAGE RECORDING TAX EXEMPTION FOR THE FINANCING RELATED TO THE PROJECT; AND (C) A MORTGAGE RECORDING TAX EXEMPTION FOR THE MORTGAGE RELATED TO THE PILOT AGREEMENT.

Mr. Krempa made a motion to approve the Final Resolution; Mr. Berube seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
William L. Ross	x			
Jason Krempa	x			
Clifford Scott	x			
Mark Berube	x			
Ryan Mahoney	x			
Anne E. McCaffrey	x			
David J. Masse	x			
Mark Onesi	x			
Scott Brydges				Х

The Resolution was thereupon duly adopted.

9.0 New Business

9.1 Request for Micro Enterprise Grant Approval

Ms. Barone stated that the IDA staff applied on behalf of the County for additional Microenterprise grant funds from the NYS Office of Community Renewal. In May of 2023, the NCIDA Board approved an agreement between the NCDC and the Niagara County to administer the \$300,000 awarded amount. All applications are reviewed for eligibility and the grant funds will only be reimbursed to the applicant after they have provided sufficient receipts. The Agency held a NCDC Committee meeting on September 6, 2023 to review the following projects. At the meeting each project was reviewed and recommended approval by the Board.

9.1.1 Marcus the Barber

Ms. Barone stated that Marcus the Barber is a barber shop in Newfane that was started in the owner's home and it is now expanded to a larger leased location in Newfane. The owner worked with SBDC to submit a business plan, and an application. The business is minority owned and the owner is a low-to-moderate income applicant. The business has requested \$25,000 from the Microenterprise Grant Program. The grant request was unanimously approved by the Committee for recommendation to the Board.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO MARCUS HAMILTON d/b/a MARCUS THE BARBER

Mr. Krempa made a motion to approve the Grant; Mr. Masse seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	Abstain	<u>Absent</u>
William L. Ross	х			
Jason Krempa	х			
Clifford Scott	х			
Mark Berube	х			
Ryan Mahoney	х			
Anne E. McCaffrey	х			
David J. Masse	х			
Mark Onesi	x			
Scott Brydges				Х

The Resolution was thereupon duly adopted.

9.1.2 NAZ716, Inc.

Ms. Barone stated that NAZ716, Inc. is a business and cultural center located in the Town of Niagara that offers leased office spaces to a diversity of different businesses. They are planning to expand by offering a business training lab that provides the necessary resources and training for potential entrepreneurs. They are a women owned business, and the owner qualifies as low-to-moderate income. The owner intends to hire 2 part-time employees. The business has requested \$25,000 from the Microenterprise Grant Fund. This grant request was unanimously approved by the Committee for recommendation to the Board.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO NAZ716, INC.

Mr. Masse made a motion to approve the Grant; Mr. Krempa seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
William L. Ross	х			
Jason Krempa	х			
Clifford Scott	х			
Mark Berube	x			
Ryan Mahoney	x			
Anne E. McCaffrey	x			
David J. Masse	х			
Mark Onesi	x			
Scott Brydges				x

The Resolution was thereupon duly adopted.

9.1.3 Bina & Gill

Ms. Barone Stated that Bina & Gill, Inc. is a start-up business that currently operates a wine vineyard on an 11 acre property in the Town of Cambria. The businesses plan is to grow organic, high-yield, high-profit produce in an aquaponics greenhouse. The business worked with SBDC to submit their business plan, and an application. They are a women and veteran owned business. They plan to hire one full time low-to-moderate income individual. The business is requesting \$25,000 from the Microenterprise Grant Program. This grant request was unanimously approved the by the committee for recommendation to the Board.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO BINA & GILL, INC.

Mr. Krempa made a motion to approve the Grant; Mr. Scott seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
William L. Ross	х			
Jason Krempa	х			
Clifford Scott	х			
Mark Berube	x			
Ryan Mahoney	x			
Anne E. McCaffrey	x			
David J. Masse	х			
Mark Onesi	x			
Scott Brydges				x

The Resolution was thereupon duly adopted.

9.1.4 Wolf Equipment Repair, LLC

Ms. Barone stated that Wolf Equipment Repair LLC is located in Lewiston, NY. The business is a mobile heavy equipment repair service provider. The mobile aspect of the business is unique to the area. The business is experiencing significant growth. They worked with SBDC to submit their application. They are a women owned business and will be hiring one full time low-to-moderate income individual. The business is requesting \$24,000 from the Microenterprise Grant Fund. This grant request was unanimously approved by the committee for recommendation to the Board.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO WOLF EQUIPMENT REPAIR, LLC.

Mr. Krempa made a motion to approve the Grant; Mr. Mahoney seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
William L. Ross	х			
Jason Krempa	х			
Clifford Scott	х			
Mark Berube	х			
Ryan Mahoney	x			
Anne E. McCaffrey	x			
David J. Masse	х			
Mark Onesi	x			
Scott Brydges				x

The Resolution was thereupon duly adopted.

9.1.5 Red Dragon's Hoard LLC

Ms. Barone stated that Red Dragon's Hoard LLC is a gaming store and facility on Military Road. The business sells hobby items related t gaming including customizable products. They also provide spaces for live gaming, contests, and gaming lessons. The expansion will include new services and products to diversify offerings and attract a wider customer base. They worked with SBDC to submit their application. The owner qualifies as a low-to-moderate income individual. The business is requesting \$25,000 from the Microenterprise Grant Program. This grant request was unanimously approved by the committee for recommendation to the Board.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO RED DRAGON'S HOARD LLC

Mr. Krempa made a motion to approve the Grant; Mr. Masse seconded the motion. The motion passed.

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
William L. Ross	х			
Jason Krempa	х			
Clifford Scott	x			
Mark Berube	x			
Ryan Mahoney	x			
Anne E. McCaffrey	х			
David J. Masse	х			
Mark Onesi	x			
Scott Brydges				х

The Resolution was thereupon duly adopted.

9.2 Sale of 3.5 Acres in Vantage International Point

Ms. Klyczek stated that the Niagara County IDA has a vacant 7.68 acre parcel available in the business park. The Agency received an offer from Viatree USA Inc. They are a Canadian company that distributes vitamins and supplements. The company would like to purchase 3 and a half acres of land at \$24,285 per acre to build a warehouse.

9.2.1 Vitatree USA Inc.

Mr. Krempa made a motion to approve the sale; Ms. McCaffrey seconded the motion. The motion passed.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
x			
x			
x			
X			
x			
x			
x			
x			
			х
	x x x x x x	x x x x x x	x x x x x x

The Resolution was thereupon duly adopted.

10.0 Agency Couns

There were no comments from Agency Counsel.

11.0 Information Items

There were no information items at this time.

12.0 Any Other Matters the Board Wishes to Discuss

There were no other matters the Board wished to discuss.

13.0 Next Regular NCIDA/NCDC/NADC Meeting:

DATE: October 11, 2023 TIME: ** 9:00 a.m. **

PLACE: Niagara County Center for Economic Development

14.0 Adjournment

Mr. Krempa made a motion to adjourn; Ms. McCaffrey seconded the motion. The meeting adjourned at 9:37 a.m.

Respectfully Submitted:	Reviewed By:	Approved By:	
Julie Lamoreaux	Susan C. Langdon	William L. Ross	
Recording Secretary	Executive Director	Secretary	

7.1 Agency Payables

Niagara County Industrial Devel. Agency

Check Register
For the Period From Sep 1, 2023 to Sep 30, 2023

Check #	Date	Payee	Cash Account	Amount
29896	9/1/23	THE HARTFORD	10001.100	305.62
29897	9/5/23	Caroline M. Caruso	10001.100	69.17
29898	9/5/23	M&T Bank	10001.100	830.43
29899	9/5/23	National Grid	10001.100	575.02
29900	9/5/23	Niag Cnty Dept of Economic Development	10001.100	106.04
0/7/23	9/7/23	PAYCHEX, INC.	10001.100	97.88
0/8/23	9/8/23	NYS DEFERRED COMPENSATION PLAN	10001.100	1,316.42
29901	9/12/23	360 PSG.com	10001.100	60.00
29902	9/12/23	Dawn M. Siters	10001.100	478.00
29903	9/19/23	County of Niagara	10001.100	437.79
29904	9/19/23	First Choice Coffee Services	10001.100	235.99
29905	9/19/23	Guardian	10001.100	388.33
29906	9/19/23	PURCHASE POWER	10001.100	300.00
0/20/23	9/20/23	PAYCHEX, INC.	10001.100	138.24
0/21/23	9/21/23	PAYCHEX, INC.	10001.100	81.37
0/22/23	9/22/23	NYS DEFERRED COMPENSATION PLAN	10001.100	1,226.42
0/30/23	9/22/23	NEW YORK STATE AND LOCAL	10001.100	538.88
29907	9/26/23	Charter Communications	10001.100	129.99
29908	9/26/23	Gabriele & Berrigan, P.C.	10001.100	9,420.87
9909	9/26/23	Independent Health	10001.100	3,853.40
9910	9/26/23	Niag Cnty Dept of Economic Development	10001.100	132.94
9911	9/30/23	Cintas Corporation LOC. 067P	10001.100	93.05
Cotal .				20,815.85

NCIDA VIP-MTF Operating
Check Register
For the Period From Sep 1, 2023 to Sep 30, 2023

Check #	Date	Payee	Cash Account	Amount	
4807	9/5/23	Frontier	10001.600	229.99	
4808	9/5/23	National Grid	10001.600	494.43	
4809	9/12/23	H.W.BRYK & SONS, INC.	10001.600	440.00	
4810	9/19/23	H.W.BRYK & SONS, INC.	10001.600	165,00	
4811	9/19/23	Modern Disposal Services, Inc.	10001.600	174.10	
4812	9/19/23	Niagara County Treasurer	10001.600	2,610.32	
4813	9/19/23	County of Niagara	10001.600	452.99	
4814	9/26/23	FH Land Services	10001.600	1,670.13	
Fotal				6,236.96	
				-	

NCIDA - MTF - Operating Fund Check Register For the Period From Sep 1, 2023 to Sep 30, 2023

Check #	Date	Payee	Cash Account	Amount	
3130	9/12/23	H.W. Bryk & Sons, Inc.	10001.600	295.00	
3131	9/12/23	National Grid	10001.600	61.78	
3132	9/12/23	VERIZON	10001.600	123.85	
3133	9/26/23	FH Land Services	10001.600	885.78	
Total				1,366.41	

Niagara Industrial Incubator Associates Check Register For the Period From Sep 1, 2023 to Sep 30, 2023

Check#	Date	Payee	Cash Account	Amount	
1368	9/5/23	Grove Roofing Services, Inc.	10000.100	1,044.25	
1369	9/12/23	H.W. Bryk & Sons, Inc.	10000.100	155.00	
1370	9/12/23	Grove Roofing Services, Inc.	10000.100	726.90	
1371	9/12/23	National Grid	10000.100	247.97	
1372	9/19/23	Grove Roofing Services, Inc.	10000.100	1,965.20	
1373	9/19/23	Town of Wheatfield	10000.100	42.18	
1374	9/26/23	Gabriele & Berrigan, P.C.	10000.100	270.00	
Total				4,451.50	

7.2 Budget Variance Reports

NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

BUDGET VARIANCE REPORT AS OF September 30, 2023

UN-AUDITED STATEMENT FOR INTERNAL MANAGEMENT USE ONLY

\$ 97,725.00 3,000.00 4,166.67 0.00 3,740.14	\$ 25,614.00 1,000.00 4,166.67 0.00	\$ 737,853.20 13,000.00 37,500.03	\$	385,323.00	Variance	Budget
3,000.00 4,166.67 0.00 3,740.14	1,000.00 4,166.67	13,000.00	\$	385,323.00		
3,000.00 4,166.67 0.00 3,740.14	1,000.00 4,166.67	13,000.00			352,530.20	\$ 536,108.00
4,166.67 0.00 3,740.14	4,166.67			9,000.00	4,000.00	12,000.00
0.00 3,740.14				37,500.03	0.00	50,000.00
3,740.14	0.00	8,560.00		8,560.00	0.00	245,135.00
	224.42	24,652.06		2,019.78	22,632.28	2,693.00
2,676.84	5.00	34,663.80		45.00	34,618.80	60.00
0.00	0.00	0.00		0.00	0.00	100,000.00
0.00	0.00	0.00		0.00	0.00	150,000.00
111,308.65	31,010.09	856,229.09		442,447.81	413,781.28	1,095,996.00
25,000,01	22 502 65	206 100 65		010.050.00	0.400.00	100
		and the second of the second o			and the second s	435,500.00
	4.7.00	and the second of the second o				58,461.00
						43,939.00
20.00						33,785.00
					125.09	1,550.00
2,500.00	2,500.00	22,500.00		22,500.00	0.00	30,000.00
6,250.00	6,250.00	56,250.00		56,250.00	0.00	75,000.00
5,833.33	5,833.33	49,867.29		52,499.97	(2,632.68)	70,000.00
0.00	0.00	19,600.00		20,110.00	(510.00)	20,110.00
0.00	0.00	1,400.00		2,100.00	(700.00)	2,100.00
827.61	1,833.33	11,698.54		16,499.97		22,000.00
0.00						1,500.00
						2,500.00
						3,650.00
						1,067.00
						2,500.00
						8,684.00
						24,518.00
						2,000.00
					Control of the Contro	
						5,000.00
						19,718.00
						3,130.00
						9,586.00
						13,176.00
						7,000.00
						300.00
						2,000.00
0.00	83.33	0.00	-	749.97	(749.97)	1,000.00
70,045.52	69,407.02	661,038.04		672,217.92	(11,179.88)	899,774.00
				(229,770.11)	424,961.16	196,222.00
	35,008.84 5,705.57 3,661.58 2,704.09 0.00 2,500.00 6,250.00 5,833.33 0.00 0.00 300.00 106.66 169.99 870.00 1,325.86 0.00 0.00 1,644.86 0.00 2,192.88 944.25 0.00 0.00 0.00 0.00	35,008.84 33,500.00 5,705.57 4,871.75 3,661.58 3,661.58 2,704.09 2,604.93 0.00 0.00 2,500.00 6,250.00 5,833.33 5,833.33 0.00 0.00 827.61 1,833.33 0.00 125.00 0.00 208.33 300.00 91.00 106.66 88.92 169.99 208.33 870.00 723.67 1,325.86 1,777.00 0.00 166.67 0.00 416.67 0.00 416.67 1,644.86 1,643.17 0.00 148.18 2,192.88 798.83 944.25 1,098.00 0.00 583.33 0.00 25.00 0.00 166.67 0.00 166.67 0.00 583.33 0.00 25.00 0.00 583.33	35,008.84 33,500.00 326,430.06 5,705.57 4,871.75 45,663.39 3,661.58 3,661.58 32,954.22 2,704.09 2,604.93 25,177.97 0.00 0.00 1,675.09 2,500.00 2,500.00 22,500.00 6,250.00 6,250.00 56,250.00 5,833.33 5,833.33 49,867.29 0.00 0.00 19,600.00 0.00 0.00 1,400.00 827.61 1,833.33 11,698.54 0.00 125.00 144.88 0.00 208.33 938.79 300.00 91.00 2,256.30 106.66 88.92 827.38 169.99 208.33 1,660.71 870.00 723.67 7,830.00 1,325.86 1,777.00 11,483.44 0.00 416.67 1,950.00 1,644.86 1,643.17 14,803.74 0.00 148.18 2,858.21 2,192.88 798.83	35,008.84 33,500.00 326,430.06 5,705.57 4,871.75 45,663.39 3,661.58 3,661.58 32,954.22 2,704.09 2,604.93 25,177.97 0.00 0.00 1,675.09 2,500.00 22,500.00 56,250.00 6,250.00 6,250.00 56,250.00 5,833.33 5,833.33 49,867.29 0.00 0.00 19,600.00 0.00 0.00 1,400.00 827.61 1,833.33 11,698.54 0.00 125.00 144.88 0.00 208.33 938.79 300.00 91.00 2,256.30 106.66 88.92 827.38 169.99 208.33 1,660.71 870.00 723.67 7,830.00 1,325.86 1,777.00 11,483.44 0.00 166.67 4,380.35 0.00 148.18 2,858.21 2,192.88 798.83 8,469.66 944.25 1,098.00 <t< td=""><td>111,308.65 31,010.09 856,229.09 442,447.81 35,008.84 33,500.00 326,430.06 318,250.00 5,705.57 4,871.75 45,663.39 43,845.75 3,661.58 3,661.58 32,954.22 32,954.22 2,704.09 2,604.93 25,177.97 24,707.29 0.00 0.00 1,675.09 1,550.00 2,500.00 2,500.00 22,500.00 22,500.00 6,250.00 6,250.00 56,250.00 56,250.00 5,833.33 5,833.33 49,867.29 52,499.97 0.00 0.00 19,600.00 20,110.00 0.00 0.00 1,400.00 2,100.00 827.61 1,833.33 11,698.54 16,499.97 0.00 125.00 144.88 1,125.00 0.00 208.33 38.79 1,874.97 300.00 91.00 2,256.30 2,723.00 106.66 88.92 827.38 800.28 169.99 208.33 1,660.71 1,874.97<</td><td>111,308.65 31,010.09 856,229.09 442,447.81 413,781.28 35,008.84 33,500.00 326,430.06 318,250.00 8,180.06 5,705.57 4,871.75 45,663.39 43,845.75 1,817.64 3,661.58 36,61.58 32,954.22 32,954.22 0.00 2,704.09 2,604.93 25,177.97 24,707.29 470.68 0.00 0.00 1,675.09 1,550.00 125.09 2,500.00 2,500.00 22,500.00 0.00 6,250.00 60,250.00 60,250.00 0.00 0.00 5,833.33 5,833.33 49,867.29 52,499.97 (2,632.68) 0.00 0.00 19,600.00 20,110.00 (510.00) 0.00 0.00 19,600.00 20,110.00 (700.00) 62,51.00 60,250.00 62,50.00 62,52,000 62,52,000 62,52,500 0.00 10,00 62,50.00 62,52,500 0.00 62,52,000 0.00 62,51,000 0.00 62,51,000 0.00 62,51,000 62,51,000 <t< td=""></t<></td></t<>	111,308.65 31,010.09 856,229.09 442,447.81 35,008.84 33,500.00 326,430.06 318,250.00 5,705.57 4,871.75 45,663.39 43,845.75 3,661.58 3,661.58 32,954.22 32,954.22 2,704.09 2,604.93 25,177.97 24,707.29 0.00 0.00 1,675.09 1,550.00 2,500.00 2,500.00 22,500.00 22,500.00 6,250.00 6,250.00 56,250.00 56,250.00 5,833.33 5,833.33 49,867.29 52,499.97 0.00 0.00 19,600.00 20,110.00 0.00 0.00 1,400.00 2,100.00 827.61 1,833.33 11,698.54 16,499.97 0.00 125.00 144.88 1,125.00 0.00 208.33 38.79 1,874.97 300.00 91.00 2,256.30 2,723.00 106.66 88.92 827.38 800.28 169.99 208.33 1,660.71 1,874.97<	111,308.65 31,010.09 856,229.09 442,447.81 413,781.28 35,008.84 33,500.00 326,430.06 318,250.00 8,180.06 5,705.57 4,871.75 45,663.39 43,845.75 1,817.64 3,661.58 36,61.58 32,954.22 32,954.22 0.00 2,704.09 2,604.93 25,177.97 24,707.29 470.68 0.00 0.00 1,675.09 1,550.00 125.09 2,500.00 2,500.00 22,500.00 0.00 6,250.00 60,250.00 60,250.00 0.00 0.00 5,833.33 5,833.33 49,867.29 52,499.97 (2,632.68) 0.00 0.00 19,600.00 20,110.00 (510.00) 0.00 0.00 19,600.00 20,110.00 (700.00) 62,51.00 60,250.00 62,50.00 62,52,000 62,52,000 62,52,500 0.00 10,00 62,50.00 62,52,500 0.00 62,52,000 0.00 62,51,000 0.00 62,51,000 0.00 62,51,000 62,51,000 <t< td=""></t<>

NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Balance Sheet September 30, 2023

ASSETS

5		
Current Assets		
Cash - Checking	\$ 507,755.24	
Petty Cash	300.00	
Mmkt Acct M&T Bank	1,822,136.13	
Cash - First Response	66,031.67	
Cash - City of N.F.	792.07	
Mmkt Acet Cataract Tourism	2,962,745.80	
Accts Rec - Public Hearings	1,729.28	
Accounts rec Fees/Var.	3,620.16	
Accounts Rec. EDA - RLF	17,499.93	
Due To/From Micro RLF	17,499.93	
Accounts Rec - NEDF	37,500.03	
Due To/From VIP - MTF	442,199.37	
Due from Micro RLF	39.95	
Due From NCDC CDBG/HUD	17,500.14	
Due To/Due From NADC	151,406.56	
Due To/From MTF Operating	3,504.26	
Prepaid Insurance	7,719.89	
Prepaid Pension Asset	45,112.00	
Total Current Assets		6,105,092.41
Other Assets		
Deferred Outflows	163,304.00	
Investment in NIIA	342,500.00	
Total Other Assets		505,804.00
Fixed Assets		
	221 672 10	
Furniture & Equipment Furn & Fixtures - Fed purchase	231,672.18	
Accum Dep Furn & Equip	5,861.08 (202,053.36)	
Accum Dep F&F Fed Purch	(5,861.08)	
Accum Dep Par Fed Futch	(5,801.08)	
Total Fixed Assets		29,618.82
Total Assets		\$ 6,640,515.23
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accrued Retirement	\$ 32,954.22	
Deferred Rev First Repsonse	66,031.67	
Def. Rev City of N.F.	2,963,537.87	
Accounts Payable	16,481.61	
Acct. Payable - Niag. County	19,100.39	
Total Current Liabilities		3,098,105.76
Long-Term Liabilities		
Deferred Inflows of Resources	180,075.00	
Deferred fillions of resources	100,075.00	
Total Long-Term Liabilities		180,075.00
Total Liabilities		3,278,180.76
Net Assets		
Fund Balance - Operating Fund Net Income	3,167,143.42 195,191.05	
	-20,171,00	
Total Net Assets		3,362,334.47
Total Liabilities & Net Assets		\$ 6,640,515.23

Niagara County Industrial Development Agency Aged Payables

Tis of September 50, 2025	As of Se	ptember	30,	2023
---------------------------	----------	---------	-----	------

Vendor ID Vendor	Invoice #	Amount Due
GABRIELE Gabriele & Berrig	Sep 2023 Engagement gan, P.C.	5,000.00
HART The Hartford	LNY725958 Jul-Sep 2023	899.07
M&TBUS M&T Bank	Sep 2023	1,547.01
NATGRID National Grid	39004 9/23	625.86
Report Total	ournal Entries	8,071.94
Aujusting 30		5 922 22
	Estimated Sep 2023 Legal Fees	5,833.33
	Estimated Sep 2023 Copier usage	200.00
	Estimated Jul-Sep 2023 Telephone	90.00
	Estimated Sep 2023 Niagara County Electric	650.00
	Estimated Sep 2023 Niagara County Gas	50.00
	Estimated Aug 2023 Cleaning service	793.17
	Estimated Sep 2023 Cleaning service	793.17
		16,481.61

NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Project Income - 2023 Lease/Lease Back and Bonds

Closed 2023	Project Type	Total Project Amount	IDA Project Amount	Fees	Application Fee	Amount Received to Date	Date Received	Balance Due	Date Closed
SJI Main LLC Sales Tax	Only	35,320	35,320	3,532	0	3.532	1/23/23		1/5/23
OAHS Urban Park TC LLC	Bond	27,467,700	16,215,000	134,558	1,000		2/15/23		1/31/23
Niagara Falls International Cuisine Sales Tax		510,000	29,600	2,960	1,000	and the state of t	2/24/23	-	2/1/23
Burger Factory Niagara Falls Inc, d/b/a A&W		1,230,000	1,110,000	11,100	1,000	and the second second	2/24/23		2/10/23
OAHS Niagara Towers TC LLC	Bond	32,074,394	19,875,000	165,969	1,000	A CONTRACTOR OF THE PARTY OF TH	3/15/23	2	3/2/23
DLV Properties LLC	L/L Back	23,089,050	20,707,900	207,079	1,000		3/16/23	-	3/15/23
Prospect Pointe Hotel LLC	Assumption	of Maid of the		4,000	1,000		4/10/23		3/22/23
DRC Development LLC 2022	L/L Back	3,000,000	2,883,000	28,830	1,000	29,830		-	5/16/23
Cerrone Estate Properties, LLC	No assistano		2		1,000	1,000		- 2	
Niacet Corporation	No assistano				1,000	0.000	3/14/23	- 2	
Niacet Corporation (NxTD Project)	No assistano				1,000		5/2/22	-	
TM Montante Development LLC - 500 3rd St		2,687,001	2,059,941	26,870	1,000		7/21/23	-	7/14/23
TM Montante Development LLC - 512 3rd St		693,001	550,000	6,930	1,000		7/21/23	-	7/14/23
Zeton US Properties, Inc.	L/L Back	5,230,000	4,825,000	48,300	1,000	49,300			7/17/23
9745 Rochester Road LLC (Brent Industries)		Sales Tax Exem		13,350	-		9/20/23	-	9/13/23
Chase Commons LLC	L/L Back	5,000,000	4,600,000	46,000	1,000	1,000		46,000	9/1/23
Greenpac Mill, LLC	Mortgage R		desident	84,375	.,		9/18/23	10,000	3, 1,22
Listonput Timi, EDC	11101181180 11	omanoo		0		01,373	5/10/25	-	
TOTAL			9	783,853					
		Fees receive	ed in prior year	- 17					
	Total	fees received to	o date in 2023	783,853					
		Total 2023 I	Budgeted Fees	536,108					
		Balance of I	Budgeted Fees	(247,745)					
Silver exists.	Project	Total Project	IDA Project	Anticipated	Application	Amount Received	Date	Anticipated Balance	Inducemen
Projected 2023	Туре	Amount	Amount	Fees	Fee	to Date	Received	Due	Expiration
Olcott Yacht Club Inc. Sales Tax	& Mtg Tax Only	456,000	450,000	0	250	250	2/16/21	1.	2/9/23
Amazon.com Services LLC	L/L Back	550,000,000	550,000,000		1,000	1,000	7/13/22		2/10/24
Peak Development Partners, LLC	L/L Back	7,475,000	7,175,000	71,750	1,000	1,000	1/31/23	71,750	3/31/24
Niacet Corporation 2023	L/L Back	121,000,000	89,000,000	890,000	1,000	1,000	3/14/23	890,000	3/31/24
* MHT Holdings, Inc Brookside Commons	L/L Back	3,635,039	2,013,618	20,136	1,000	1,000	5/26/23	20,136	
MHT Holdings, Inc Niagara Falls	L/L Back	14,540,156	8,054,471	80,545	1,000	1,000		80,545	9/30/24
* NF Lockport LLC	L/L Back	95,000,000	90,100,000	901,000	1,000	1,000		901,000	
* Cityscape Property Management Inc Division		1,122,000	1,075,000	10,750	1,000	1,000		10,750	
* Cityscape Property Management Inc Stenzii		2,244,000	2,150,000	21,500	1,000		9/20/23		
Chyscape Property Management Inc Stenzi	EL/L Dack	2,244,000	2,130,000	21,500	1,000	1,000	9/20/23	21,500	
TOTAL				1,995,681	8,250	8,250		1,995,681	0
TOTAL - Projected Income 2023			0	2,779,534	8,250	8,250		1,995,681	783,853

TOTAL ______0 ____0 ____0 ____0

Cataract Tourism Fund Grant Program

	Grant	Ontet'd'a	Annual	Dichurcement	Dichurcement	Offer	
Grantee Name	Awards	Awards	Date	Date	Amount	Expiration	Project Description
Niagara County Dept. of Economic Development	37,667	0.00	10/11/2017	1/23/2018	37,667.00		Feasability study for Niagara Falls area multi-use facility.
Niagara Aquarium Foundation	88,147	0.00	2/14/2018	7/15/2019	88,147.00		Jellyfish exhibit and equipment.
The Tourism Research Entrepreneurship Center (TReC)	176,600	0.00	8/8/2018	6/2/2020	176,600.00		Buildout, audio/visual equipment and network connectivity hardware.
Niagara Aquarium Foundation	16,717	00.00	2/12/2020	10/21/2020	16,717.00		Renovations to second floor event room.
Niagara Aquarium Foundation	370,000	0.00	8/14/2019	2/9/2021	370,000.00		Interactive touch pools adjacent to main entrance of the Aquarium.
Red Star Builders, LLC (The Niagara Club)	64,403	00'0	7/10/2019	9/7/2021	64,403.00		Spot Coffee.
Niagara Falls Center for Tourism LLC	1,000,000	00.00	6/12/2019	7/7/2023	598,661.03		Construction of an indoor family entertainment center and outdoor improvements.
The Center for Kashmir, Inc.	573,000	300,000.00	6/14/2023	8/9/2023	273,000.00	12/31/2024	Renovations to vacant church for a museum of art and culture for kashmir.
Savarino Companies, LLC	155,000	00'0	4/14/2021	4/26/2023	155,000.00		Rehabilitation of 4,000 square feet of commercial/retail storefront space.
Niagara Aquarium Foundation	000,006	900,000,00	2/9/2022	To Be Disbursed	00.00	12/31/2023	Renovations to the Niagara Gorge Discovery Center for expanded programming.
Niagara Aquarium Foundation	35,000	35,000.00	2/8/2023	To Be Disbursed	0.00	10/31/2023	Sea turtle exhibit,
Burger Factory Niagara Falls, Inc.	185,250	185,250.00	2/8/2023	To Be Disbursed	00.00	11/30/2023	Facade renovations.
Niagara Falls International Cuisine, Inc.	76.500	76,500.00	2/8/2023	To Be Disbursed	00.00	11/30/2023	Dining area renovations.
Hammer & Crown BC	33,000	33,000.00	3/22/2023	To Be Disbursed	00.00	12/1/2023	Kitchen buildout, bar and dining area remodeling.
TM Montante Development(Radio Niagara)	912,609	912,609.00	3/22/2023	To Be Disbursed	0.00	11/1/2023	Renovations for restaurant, bar, game space, bowling lounge and boutique hotel.
To Date Sub-Total	4,623,893	4,623,893 2,442,359.00			1,780,195.03		
Grant Fund Cash Balance as of 9/30/2023	2,963,537.87						
Less: Outstanding Awards	(2,442,359.00)						
Available for awarding grants	521,178.87						
Grant Fund Balance							
Grant Funding from NYS 11/22/2016 Grant Funding from NYS 10/16/2017 Grant Fundine from NYS 10/12/2018	1,600,000,00 1,440,000,00						
) 1 July 201						
Bank Interest Bank Fees	(43.26)						
Grant Disbursements	(1,780,195.03)						
Grant Fund Balance	2,963,537.87						

9.1 MHT Holdings Inc.

-Brookside Commons-

PROJECT SUMMARY

MHT Holdings, Inc. Brookside Commons



Applicant:	MHT Holdings, Inc.	
Project Location:	C437 No de Müles e Di e Nices e	NIV 4 4205
	6127 North Witham Drive, Niagara,	NY 14305
Assistance:	15 Year PILOT	
	Sales Tax Abatement	
	Mortgage Recording Tax Abatement	
Description:	MHT Holdings Inc. plans to purchase the town of Niagara from Brookside constructed in 1969 and totals 16,28 include HVAC, maintenance needs, a	38 sq. ft. This rehabilitation will
Project Costs:	Acquisition	\$1,028,618
•	Construction/Improvements	\$ 985,000
	Furniture, Fixtures & Equipment	\$ 0
	Soft costs	\$1,596,921
	Other	\$ 24,500
	TOTAL	\$ 3,635,039
Employment:	Current jobs in Niagara County: 1 New Jobs in Niagara County within 3 Estimated Annual Payroll for New Jo Skills:	•
Evaluative Criteria:	Redevelopment supports or aligns v plans.	with regional or local development

Niagara County Industrial Development Agency MRB Cost Benefit Calculator



Date June 7, 2023

Project Title MHT Holdins, Inc. Brookside Commons

Project Location Town of Niagara

Economic Impacts

Summary of Economic Impacts over the Life of the PILOT

Project Total Investment \$3,635,039

Temporary (Construction)

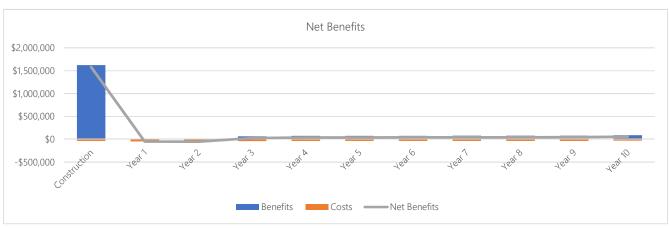
	Direct	Indirect	Total
Jobs	32	6	39
Earnings	\$1,218,813	\$311,721	\$1,530,534
Local Spend	\$2,908,031	\$1,052,799	\$3,960,830

Ongoing (Operations)

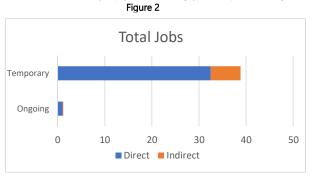
Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	1	0	1
Earnings	\$734,017	\$187,731	\$921,747

Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.



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Ongoing earnings are all earnings over the life of the PILOT.

Fiscal Impacts



\$504,401

Estimated Costs of Exemptions		
	Nominal Value	Discounted Value*
Property Tax Exemption	\$533,550	\$463,013
Sales Tax Exemption	\$39,400	\$39,400
Local Sales Tax Exemption	\$19,700	\$19,700
State Sales Tax Exemption	\$19,700	\$19,700
Mortgage Recording Tax Exemption	\$1,988	\$1,988
Local Mortgage Recording Tax Exemption	<i>\$663</i>	\$663
State Mortgage Recording Tax Exemption	<i>\$1,325</i>	<i>\$1,325</i>

State and Local Benefits

Total Costs

	Nominal Value	Discounted Value*
Local Benefits	\$2,528,007	\$2,361,912
To Private Individuals	<u>\$2,452,281</u>	<u>\$2,299,698</u>
Temporary Payroll	\$1,530,534	\$1,530,534
Ongoing Payroll	\$921,747	\$769,164
Other Payments to Private Individuals	\$0	\$0
To the Public	<u>\$75,726</u>	<u>\$62,214</u>
Increase in Property Tax Revenue	\$58,560	\$46,116
Temporary Jobs - Sales Tax Revenue	\$10,714	\$10,714
Ongoing Jobs - Sales Tax Revenue	\$6,452	\$5,384
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$127,519	\$119,584
To the Public	\$127,519	\$119,584
Temporary Income Tax Revenue	\$68,874	\$68,874
Ongoing Income Tax Revenue	\$41,479	\$34,612
Temporary Jobs - Sales Tax Revenue	\$10,714	\$10,714
Ongoing Jobs - Sales Tax Revenue	\$6,452	\$5,384
Origonity Jobs - Sales Tax Revenue	Ψ0,+32	ψ3,30 -1
Total Benefits to State & Region	\$2,655,526	\$2,481,496

Benefit to Cost Ratio

	Benefit*	Cost*	Ratio
Local	\$2,361,912	\$483,376	5:1
State	\$119,584	\$21,025	6:1
	\$2,481,496	\$504,401	5:1

\$574,938

Grand Total

Does the IDA believe that tha project can be accomplished in a timely fashion?

Yes

Additional Revenues:

County \$82,289 City/Town/Village \$29,469 School District \$253,934

Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is potential for a recapture of sales tax exemptions (see "Recapture" on page 11 of the Application).

(To be used on the NYS ST-60)

\$492,500 Additional Comments from IDA

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^{*}Discounted at 2%

NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY PUBLIC HEARING FOR MHT HOLDINGS, INC.

Brookside Commons

August 30, 2023

2:00 p.m.

Taken at: Town of Niagara Town Hall

1	PRESENT:
2	
3	ANDREA KLYCZEK
4	Assistant Executive Director Niagara County Industrial Development Agency
5	Appearing as Hearing Officer
6	SUSAN LANGDON Executive Director
7	Niagara County Industrial Development Agency
8	ATTENDANCE NOTED ON ATTACHED SIGN-IN SHEET
9	
10	MS. KLYCZEK: Welcome. This
11	pubic hearing is now open. It is 2:00 p.m.
12	My name is Andrea Klyczek. I am
13	the Assistant Director of the Niagara County
14	Industrial Development Agency, and I will be the
15	hearing officer to conduct this public hearing.
16	Notice of this public hearing was
17	published in the Niagara Gazette.
18	We are here to hold this public
19	hearing on MHT Holdings, Inc. (Brookside Commons)
20	and/or Individuals or affiliates, subsidiaries or
21	entities formed, or to be formed on its behalf.
22	The transcript of this hearing will be reviewed
23	and considered by the Agency in determination of

this project.

The proposed project includes the acquisition and renovation of approximately 16,098 square feet comprised of 15 market-rate apartments located at 6127 North Whitham Drive in the Town of Niagara.

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits and mortgage recording tax exemption benefits in compliance with the Agency's tax exemption policy, and a partial real property tax abatement.

The project application and project summary are posted on the Agency's website at niagaracountybusiness.com, and I have copies with me today.

If you have a written comment to submit for the record, you may do so. Written comments may also be delivered to the Agency at 6311 Inducon Corporate Drive, Suite One, Sanborn, New York 14132, until the comment period closes on September 1, 2023.

If anyone is interested in making

a comment, please state your name and address. If you are representing a company, please identify the company. Please limit your comments to no more than three minutes in length.

Are there any comments?

Yes. If you wouldn't mind taking a seat there.

CRAIG GUILIANI: Craig Guiliani,
7105 Lockport Road. I'm the Town of Niagara Police
Chief.

My only concern right now is that with some of the lower income housing establishments that we have in the town we've had a lot of crime.

And if there's another lower income establishment coming into the town, it's only going to exacerbate that problem.

One of the areas that we currently have a problem with wasn't a lower income housing project before, and we recently had a shooting there. I'm concerned about that growing should we have to have another lower income housing come into the town. That's my biggest concern with everything. That's all I have.

1 MS. KLYCZEK: Thank you. 2 SYLVIA VIRTUOSO: Sylvia Virtuoso, 3 7105 Lockport Road. I'm the Town Clerk here in the 4 Town of Niagara. 5 I have major concerns that you 6 said there were 15 market-value apartments; this one 7 is changing to a affordable units. The criteria is 8 that it supports and aligns with the local 9 development plan. 10 This is not. We have no 11 development plans for low income housing. 12 And according to the employment, I 13 don't think it even qualifies for a PILOT. They're not creating more jobs. They're not doing anything 14 15 in that point. 16 And I know there's been very 17 reputable businesses coming to the town, the County 18 IDA, and have been refused because there are not 19 enough jobs. 20 So those are some of my concerns. 21 But I echo exactly everything the 22 Police Chief said. It is a major concern. 23 We have that bordered by a

beautiful subdivision called Veteran Heights. That
is the only subdivision in town with sidewalks. And
it has very nice modest homes. And lining it with
this type of housing is just not acceptable to us in
the town anymore. We're not -- we have plenty of
it. We don't need any more.

 $\label{eq:And I'm sorry, I don't agree with} % \end{substantial}$ this project.

MS. KLYCZEK: Any other

comments?

ED HERMAN: My name is Ed Herman. I live at 3109 Dell Drive in Veteran Heights that Sylvia spoke about. So I'm very concerned about the neighborhood. And I echo the same concerns that Police Chief Guiliani had with who's moving into those apartments.

I don't know what your target population is. I certainly don't want immigrants coming in from Buffalo. They're making a mess out there. I don't want sex offenders that are being released from jail there. I've worked at probation for many, many years. I've worked in social services for many, many years.

_

So I guess I'm wondering who is going to be taking advantage of this the low income housing? Is it truly low-income people, or is it no-income people? Are people coming in our town that families haven't worked in three generations, you know?

Or are we talking seniors, Social Security people. There's a difference. There's a difference how they'll treat the property. They have a stake in the claim, whereas the others that I mentioned don't.

And you can fix up the properties, make them as beautiful as you want, but if you -- if these are the type of clientele that are coming in, they'll destroy it.

They'll also have an impact on our neighborhood, and more importantly, our town. We don't want the town to erode to become something like we see in Niagara Falls because we undersell ourselves and keep letting properties like this in.

So I guess my question would be, who is your target population? We don't want leased housing section. We don't want to see subsidized.

```
1
     It reminds me of Section 8 housing. And that's
2
     where many of the problems the police chief talked
3
     about come to, those areas, so.
                        MS. KLYCZEK:
4
                                            Okay.
                                                   Thank
5
     you.
6
                        CHARLES HASLEY:
                                            My name is
7
     Charles Hasley. I'm the building inspector for the
8
     Town of Niagara, 7105 Lockport Road.
9
                        My concerns are a little bit
10
     different than the previous speakers. As a
11
     building inspector, I just want everybody and the
12
     applicant to know that any renovations to the
13
     building must meet New York State Building Codes,
14
     or include safety building permits issued by the
15
     Town of Niagara.
16
                        And as a zoning officer and
17
     planning chair -- officer, excuse me -- I would
18
     like it known that the population densities will
19
     be checked, and the occupancy has to be in line
20
     with the previously approved site plan.
21
                        That's about it.
                                          Thank you.
22
                        MS. KLYCZEK:
                                            Thank you.
```

Are there any other comments?

23

1 LEE WALLACE: I was waiting

address.

until last. My name is Lee Wallace. I am the
Supervisor for the Town of Niagara. 7105 Lockport
Road, Niagara Falls, New York, that's my work

I will tell you that just in -I'm not going to repeat what everyone else said -in a general sense, this would be -- this will be a
gigantic hot button in our town, maybe as big a hot
button as Amazon was.

My home address is 5826 Grauer.

The difference between the two projects, from my point of view, is that Amazon was supported by the Town Board because of the -- even -- and it was going to change our town drastically, but because of what we anticipate, and what we anticipated as a town would bring in and what it would create, and how it would change us in a positive manner, we felt overrode the negative manner. I do not see that in this case. I really believe this will be a problem.

I really have a problem -- I'm not blaming anyone, but I really have an issue with the fact that we seem to always be the dumping ground.

- 1 You know, it's like, well, look, nobody will -- just
- 2 | put it there, or change it there, or whatever.
- 3 There are a lot of people that don't know that this
- 4 | is going on, don't know about the public hearing
- 5 today.
- 6 And I really have a hard time
- 7 | believing that my Town Board would ever support
- 8 | something like this. I really think there will
- 9 gigantic opposition. And it will start right here
- 10 in our town. Thank you.
- 11 MS. KLYCZEK: Thank you.
- 12 | Are there any other comments?
- 13 MARK TRAMMELL: Good afternoon,
- 14 | everyone. I'm Mark Trammell. I'm the developer and
- 15 owner of this project.
- 16 And the first thing I want to do
- 17 | is applaud your participation. It is correct to be
- 18 | concerned about where you live.
- 19 A couple of things about my
- 20 | background. First off, my dad was the Chief Judge
- 21 | for the City of Buffalo for probably 15 years. My
- 22 | wife currently works for the Police Department of
- 23 the NFTA. And we very much believe in rules and

regulations. And we're also very prideful of where we live and what we invest in.

There will be no -- as far as I know, there's -- currently the unit in Niagara County is roughly 90 percent occupied. There is no change to be made in the occupancy of the residents. The only thing that is kind of problematic is the titles of the statutes that allow for investment in your community; low-income housing, low-income housing tax credits. It gives a wrong impression.

I have a project that was in the City of Buffalo for 20 years. It has, you know, the Section 8 you're talking about. The seniors you're referencing. I've even have problematic people. But for the last 10 years, I never had to go to court because I am -- we are very strict. We also are very sensitive to the populations in our community.

But in this instance, the only thing that we should be concerned about, or not even concerned, but be aware of, is that there are rules and regulations that require me to invest in the properties. So in this instance, 20 percent of

the acquisition cost, which is roughly two million 2 dollars. So that's at minimum.

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The plan is to go through the place and look at the structure, the various systems -- the various, the exterior systems, mechanical systems, aesthetics.

But the point is, there's really -- nothing requires me -- I don't want to change the population. I only want -- I see this as an opportunity to help. I believe in affordable But affordable, it's simply just -- that's all it means is affordable. Why pay more than you have to?

That statutes allow for extra capital for improvement. I understand there's some foundation issues with some of the projects, some of the complexes. There's the -- the exterior systems can be improved. That's it; improve the community, improve that.

There is zero change in the demographics. There's zero change in my thinking about community. I've worked in Hamburg, I worked in the City of Buffalo, in Amherst, where I live.

1 Again, it's improper to disrupt, but it is proper to 2 contribute. 3 If you have any questions, you can 4 personally call me. 5 Last night I got a phone call from 6 a Dan O'Donnell. He worked on my dad's campaign. 7 He's a resident at one of the apartments. He knows 8 the complicated market of reality. 9 This is -- I've been in Western 10 New York for all my life. I have zero intent of 11 disrupting my relationship. Again, I believe in the 12 community. We have a lot of different communities. 13 And if you have any personal 14 questions of me -- I believe I saw one of them --15 you can talk to me afterwards. I'm an open book. There's no problem here at all. Any questions? 16 17 MS. KLYCZEK: Are there any 18 other comments? 19 ED HERMAN: Again, I have 20 a question. What is the target population in your 21 other buildings? Do they cater to Section 8 22 housing? 23 MARK TRAMMELL: So I'll tell

```
1
     you what, there's a -- another part that's involved
 2
     right now is workforce house, okay, I call it.
 3
     is the workers on the medical campus, the
 4
     Buffalo/Niagara Medical Campus.
 5
                        So it ranges from everything
6
     from -- the first thing that's important, you have
 7
     to have a job. So in workforce housing it's
8
     everything from the hourly person to the RN to the
     LPN, probably not a physician, but everything
9
10
     underneath that.
11
                        But different projects have
12
     different goals.
                       In this instance, my goal here is
13
     just to enhance the asset and provide affordable
14
               The rules only restrict the rent to be
     housina.
15
     charged. And right now the rents are in line with
16
     the current statute.
17
                                            Would you
                        ED HERMAN:
18
     accept Section 8 Housing?
19
                        MARK TRAMMELL:
                                            First off, I
20
     don't think I --
21
                                            Can you not?
                        ED HERMAN:
```

thing. Right now, I don't think any renter in

MARK TRAMMELL:

That's the

22

23

1	Western New York cannot accept Section 8, yeah.
2	MS. KLYCZEK: Are there any
3	other comments?
4	SYLVIA VIRTUOSO: Are you also
5	the same project looking into Buffalo Avenue in the
6	City of Niagara Falls?
7	MARK TRAMMELL: Yes. I'm
8	trying to remember the address again. Yes. Thanks.
9	SYLVIA VIRTUOSO: And you're
10	working also on the PILOT agreement for the City
11	or
12	MARK TRAMMELL: Yes. The
13	application I made is a PILOT agreement in keeping
14	with there's other projects that have been passed
15	by the Board, and just following the process and
16	following the other projects that were approved,
17	just following the same rules and regulations.
18	MS. KLYCZEK: I just want to
19	know if there's any other comments? Any discussion
20	that wants to take place, it can take place
21	following the public hearing between yourselves.
22	Are there any other comments?
23	ED HERMAN: I have another

```
1
     question, is that for later?
 2
                        UNIDENTIFIED SPEAKER: I think
 3
     you need to wait.
 4
                        MS. KLYCZEK:
                                            Yes, please.
     Sorry.
 5
6
                        ED HERMAN:
                                             I'm very
7
     impatient.
8
                        MS. KLYCZEK:
                                            No.
                                                  That's
9
     all right. That's all right.
                        So now that completes our comment
10
11
     period. We will adjourn this public hearing. It is
12
     2:15.
13
                        And if you have any follow-up
14
     comments, you're welcome to submit then, again, to
15
     the Agency at 6311 Inducon Corporate Drive, Suite
16
     One.
17
                        Thank you.
18
19
              (The hearing was adjourned at 2:15 p.m.)
20
21
22
23
```

SIGN IN SHEET PUBLIC HEARING

August 30, 2023 - 2 p.m. Town Hall – Town of Niagara

regarding:

MHT Holdings Inc. (Brookside Commons) and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf

Name	Company and/or Address	X box to speak/ comment
Craig Guiliani	Town of Ningara PD	Y
Mark Berube	NCIDA	
Dark Trumell	MUFT (holding)	
Ed Mermas	3109 DellDr. WF	>
JAW SHOEMAKER	NCRPTS.	
Dulius Duties	Houry Margan	4
The Hasley	Ton of Negar	+
Lu Wallace	11	
,		

9.2 Vincent Properties, Inc.

RESOLUTION

(Vincent Properties, Inc. Project)

A regular meeting of the Niagara Area Development Corporation (the "Issuer") was convened in public session at the Vantage Center, Suite One, 6311 Inducon Corporate Drive, Sanborn, New York 14132 on the 11th day of October, 2023, at 9:00 a.m., local time.

PRESENT:			
ABSENT:			
ALSO PRESENT:			

After the meeting had been duly called to order, the Chair announced that among the purposes of the meeting was to consider and take action on certain matters pertaining to the execution of a certain bond modification agreement related to the \$11,520,000 Niagara Area Development Corporation Tax-Exempt Revenue Bonds (Vincent Properties, Inc.), Series 2016.

The following resolution was duly moved, seconded, discussed and adopted with the following members voting:

	Aye		Nay	•	Abs	tain	Abs	ent
Mark A. Onesi	[]	[]	[]	[]
Kevin McCabe	[]	[]	[]	[]
William L. Ross	[]	[]	[]	[]
Scott Brydges	[]	[]	[]	[]
Clifford Scott	[]	[]	[]	[]
Robert B. Cliffe	[]	[]	[]	[]
Jason Krempa	[]	[]	[]	[]
Maria V. Lopez	[]	[]	[]	[]

RESOLUTION AUTHORIZING THE EXECUTION OF A BOND MODIFICATION AGREEMENT RELATED TO THE \$11,520,000 NIAGARA AREA DEVELOPMENT CORPORATION TAX-EXEMPT REVENUE BONDS (VINCENT PROPERTIES, INC. PROJECT), SERIES 2016 (THE "BONDS")

WHEREAS, pursuant to the purposes and powers contained within Section 1411 of the Not-for-Profit Corporation Law ("N-PCL") of the State of New York (the "State"), as amended (hereinafter collectively called the "Act"), and pursuant to its certificate of incorporation filed on January 12, 2011 (the "Certificate"), the NIAGARA AREA DEVELOPMENT CORPORATION (the "Issuer") was established as a not-for-profit local development corporation of the State to relieve and reduce unemployment, to promote and provide for additional and maximum employment, to better and maintain job opportunities, to instruct or train individuals to improve or develop their capabilities for jobs, to carry on scientific research for the purpose of aiding the community of Niagara County by attracting industry to the community and by encouraging the development of, or retention of, industry in the community, and to lessen the burdens of government and act in the public interest; and

WHEREAS, on or about December 9, 2016, the Issuer issued the Bonds pursuant to a Bond Purchase and Loan Agreement by and among Vincent Properties, Inc. (the "Company"), KeyBank National Association (the "Bank") and the Issuer (the "Bond Purchase Agreement"); and

WHEREAS, the Company has requested and the Issuer and the Bank have agreed, to amend certain financial and related covenants set forth in the Bond Purchase Agreement; and

WHEREAS, the Issuer desires to authorize its Chair and/or President/CEO, each acting individually, to execute a Bond Modification Agreement or similar document, on behalf of the Issuer, together with such other documents, instruments and/or certificates as are necessary to cause the Bonds to be modified.

NOW, THEREFORE, BE IT RESOLVED by the Niagara Area Development Corporation as follows:

<u>Section 1</u>. The Issuer authorizes its Chair and/or President/CEO, each acting individually, to execute a Bond Modification Agreement (or similar document) on behalf of the Issuer, together with such other documents, instruments or certificates as the Issuer may be advised by counsel to the Issuer and/or Bond Counsel to be necessary or desirable to effectuate the foregoing, such approval to be conclusively evidenced by the execution of such agreements, documents or certificates by the Chair and/or President/CEO of the Issuer, subject to a condition that all costs incurred by the Issuer related to this bond modification be paid by the Company.

<u>Section 2</u>. This Resolution shall take effect immediately.

[The Balance of This Page Intentionally Left Blank]

STATE OF NEW YORK)
COUNTY OF NIAGARA)
I, the undersigned Secretary of the Niagara Area Development Corporation DO HEREBY CERTIFY:
That I have compared the annexed extract of minutes of the meeting of the Niagara Area Development Corporation (the "Issuer"), including the resolution contained therein, held on October 11, 2023, with the original thereof on file in my office, and that the same is a true and correct copy of the proceedings of the Issuer and of such resolution set forth therein and of the whole of said original insofar as the same related to the subject matters therein referred to.
I FURTHER CERTIFY, that all directors of said Issuer had due notice of said meeting, that the meeting was in all respects duly held and that, pursuant to Article 7 of the Public Officers Law (Open Meetings Law), said meeting was open to the general public, and that public notice of the time and place of said meeting was duly given in accordance with such Article 7.
I FURTHER CERTIFY, that there was a quorum of the directors of the Issuer present throughout said meeting.
I FURTHER CERTIFY, that as of the date hereof, the attached resolution is in full force and effect and has not been amended, repealed or modified.
IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of said Issuer this day of, 2023.
By:

10.1 Cityscape Property Management, Inc.

- 1304 & 1310 Payne, 325 Stenzil -

PROJECT SUMMARY

Cityscape Property Management Inc.



Applicant:	Cityscape Property Management Inc.			
Project Location:	1304-1310 Payne Ave. & 325 Stenzil St., North Tonawanda, NY 14120			
Assistance:	10 Year PILOT Sales Tax Abatement Mortgage Recording Tax Abatement			
Description:	Cityscape Property Management Inc. proposes the buildout of two buildings each with eight residential units. All market rate units will have approximately 1,300 sq. ft. of living space. All units will have their own private concrete driveways with attached garages for parking. Each unit will have 2 bedrooms, 2 bathrooms, and small office room and laundry space.			
	There is a need for new housing stock in the City of North Tonawanda and this project is supported by the City; as these market rate units will assist in addressing the housing crisis in New York State. Governor Hochul has called on NY State to create 800,000 new housing units within the next 10 years and for upstate communities to increase their housing stock by 1% over the next three years. For North Tonawanda specifically that means 149 housing units. This project will assist in reaching this targeted goal.			
Project Costs:	Acquisition Construction/Improvements Furniture, Fixtures & Equipment Soft costs TOTAL	\$ 90,000 \$ 2,000,000 \$ 150,000 \$ 4,000 \$ 2,244,000		
Employment:	Current jobs in Niagara County: 0 New Jobs in Niagara County within 3 years: 0 Estimated Annual Payroll for New Jobs: N/A Skills: N/A			
Evaluative Criteria:	Alignment with local planning and development efforts. Regional wealth creation ability to conventionally finance, local support			

Niagara County Industrial Development Agency MRB Cost Benefit Calculator

MRB group

Cost-Benefit Analysis Tool powered by MRB Group

Date September 11, 2023

Project Title Cityscape Property Management Inc.
Project Location 1304 & 1310 Payne, 325 Stenzil

Economic Impacts

Summary of Economic Impacts over the Life of the PILOT

Project Total Investment \$2,244,000

Temporary	(Construction

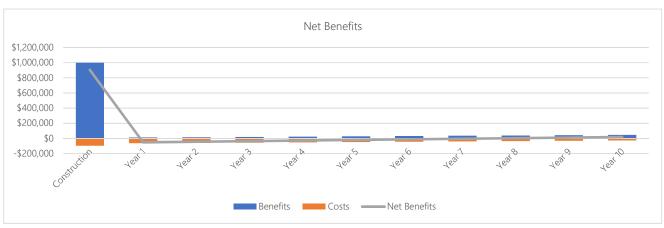
	Direct	Indirect	Total
Jobs	20	4	24
Earnings	\$752,404	\$192,433	\$944,837
Local Spend	\$1,795,200	\$649,919	\$2,445,119

Ongoing (Operations)

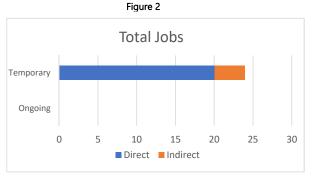
Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	0	0	0
Earnings	\$0	\$0	\$0

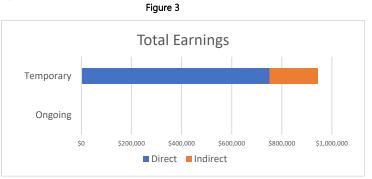
Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.



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Ongoing earnings are all earnings over the life of the PILOT.

Fiscal Impacts



	Exemptions	

	Nominal Value	Discounted Value
Property Tax Exemption	\$457,517	\$416,8
Sales Tax Exemption	\$84,000	\$84,0
Local Sales Tax Exemption	\$42,000	\$42,00
State Sales Tax Exemption	\$42,000	\$42,00
Mortgage Recording Tax Exemption	\$11,781	\$11,78
Local Mortgage Recording Tax Exemption	\$3,927	\$3,92
State Mortgage Recording Tax Exemption	<i>\$7,854</i>	\$7,85
Total Costs	\$553,298	\$512.5

State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$1,248,122	\$1,212,224
To Private Individuals	<u>\$944,837</u>	\$944,837
Temporary Payroll	\$944,837	\$944,837
Ongoing Payroll	\$0	\$0
Other Payments to Private Individuals	\$0	\$0
To the Public	\$303,28 <u>6</u>	<u>\$267,388</u>
Increase in Property Tax Revenue	\$296,672	\$260,774
Temporary Jobs - Sales Tax Revenue	\$6,614	\$6,614
Ongoing Jobs - Sales Tax Revenue	\$0	\$0
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$49,132	\$49,132
To the Public	<u>\$49,132</u>	<u>\$49,132</u>
Temporary Income Tax Revenue	\$42,518	\$42,518
Ongoing Income Tax Revenue	\$0	\$0
Temporary Jobs - Sales Tax Revenue	\$6,614	\$6,614
Ongoing Jobs - Sales Tax Revenue	\$0	\$0
Total Benefits to State & Region	\$1,297,254	\$1,261,356

Benefit to Cost Ratio

	Benefit*	Cost*	Ratio
Local	\$1,212,224	\$462,730	3:1
State	\$49,132	\$49,854	1:1
	\$1,261,356	\$512,584	2:1

*Discounted at 2%

Grand Total

Does the IDA believe that tha project can be accomplished in a timely fashion?

\$1,050,000

Yes

Additional Revenues:

 County
 \$71,197

 City/Town/Village
 \$102,920

 School District
 \$164,047

Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is potential for a recapture of sales tax exemptions (see "Recapture" on page 11 of the Application).

(To be used on the NYS ST-60)

Additional Comments from IDA

NY St-60 1,050,000

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NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

Cityscape Property Management Inc.

(Applicant Name)

6311 Inducon Corporate Drive, Suite One Sanborn, New York 14132 Phone: 716-278-8760 Fax: 716-278-8769

http://niagaracountybusiness.com

- Subject to the applicable statute, information provided by applicant will be treated as
 confidential until such time as the Agency takes action on the request. However, in
 accordance with Article 6 of the Public Officers Law, all records in possession of the
 Agency are open to public inspection and copy.
- II. The Niagara County Industrial Development Agency has a one thousand dollar (\$1000.00) non-refundable application fee that must accompany the application submission.
- III. At the time of the project closing, project applicant is required to pay certain costs associated with the project. The applicant shall be responsible for the payment of an Agency fee in the amount of one percent (1.00%) of the total value of the project, together with Agency counsel fees as set forth in the Agency fee policy schedule, together with various related costs, including but not limited to public hearing expenses. Upon request, a fee summary will be provided to each applicant.
- IV. One (1) original signed copy of the Application and Environmental Assessment form should be submitted with the Application for Assistance.

The Niagara County Industrial Development Agency does not discriminate on the basis of race, color, religion, sex, sexual orientation, marital status, age, national origin, disability or status as a disabled or Vietnam Veteran or any other characteristic protected by law.

6311 Inducon Corporate Drive, Suite One ■ Sanborn, NY 14132-9099 ■ 716-278-8760 Fax 716-278-8769 ■ www.niagaracountybusiness.com

NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

1.	APPLICANTI	VECKINATION
Comp	oany Name:	Cityscape Property Management Inc.
Mailir	ng Address:	485 Woodland Drive
City/1	Town/Village & 7	Zip code: Tonawanda NY 14223
Phone	e:	716.628.1235
Webs	site:	cityscapeprops.com
Fed Id	d. No.:	20-4487387
Conta	act Person, and	Title: Frank Cefalu
Email	:cityscapepro	ps@gmail.com
owne	ership):	ficers/Directors (list owners with 15% or more in equity holdings with percentage Joseph Vecchio 50%
Corpo	orate Structure	(attach schematic if applicant is a subsidiary or otherwise affiliated with another entity)
Form	of Entity	
\boxtimes	Corporation	
	Date of Incorp	oration: 2012
	State of Incorp	poration: New York
	Partnership	
	General	or Limited
	Number of ge	neral partners
	If applicable, r	number of limited partners
	Date of forma	tion
	Jurisdiction of	
	Limited Liabili	ty Company/Partnership (number of members)
	Date of organ	ization:
	State of Organ	nization:
\Box	Sole Proprieto	orship
		ganization, is the applicant authorized to do business in the State of New York?

Company Name: Baumeister Denz LLP Attorneys
Contact Person, and Title: Michael Denz , Attorney
Mailing Address: 174 Franklin St.
City/Town/Village & Zip code: Buffalo New York 14202
Email: mdenz@bdlegal.net
Phone: 716.852.1300
Fax No.: 716.852.1344
II. PROJECT INFORMATION
A) Project Address: 1304 & 1310 Payne , 325 Stenzil
Tax Map Number (SBL) 175.76-1-56,175.76-1-55,175.76-1
(Section/Block/Lot) SWIS Number 291200,291200
Located in City of North Tonawanda
Located in Town of
Located in Village of
School District of North Tonawanda City
B) Current Assessment of Property:
Land 76,200
Total 76,200
10tal 70,200
c) Present legal owner of the site <u>Cityscape Property Management Inc</u>
If other than from applicant, by what means will the site be acquired for this project?
D) Describe the project:
Construction of an 8 unit family residential complex consisting of one
5 unit and one 3 unit town house style buildings with attached garages for
parking and outdoor patio space. All apartments will be 2 bed/2 bath units with
small home office space.
1. Project site (land)
(a) Indicate approximate size (In acres or square feet) of project site.
24,289 sq ft
(b) Indicate the present use of the project site.
vacant land
vacuus iuna

Applicant's Counsel

	Indicate number, size (in square feet) and approximate age of existing buildings on site N/A
	N/A
	Does the project consist of the construction of a new building or buildings? If yes, indicate number and size (in square feet) of new buildings.
	Yes 2 buildings approx 12,000 sq ft
	Does the project consist of additions and/or renovations to existing buildings? If yes, indicate nature of expansion and/or renovation. No
	If any space in the project is to be leased to third parties, indicate total square footage of the project amount to be leased to each tenant and proposed use by each tenant. 100% - 8 individual rental units. All 2 bed, 2 bath, home office units
	List principal items/categories of equipment to be acquired as part of the project. N/A
	Has construction work on this project begun? No
t	Municipal Move Determination he project result in the removal of a plant or facility of the applicant from one area of the of New York to another? Yes or No
e	he project result in the removal of a plant or facility of another proposed occupant of the ct from one area of the State of New York to another area of the State of New York? Yes or No
	he project result in the abandonment of one or more plants or facilities located in the
te	of New York? Yes or No

E)

F) Furnish a copy of any environmental application presently in process of completion concerning this project, providing name and address of the agency, and copy all pending or completed documentation and determinations.

III. SOURCES & USES OF FUNDS

A) Estimated Project Costs:

Property Acquisition	\$ 90,000
Construction (Improvements)	\$ 1,900,000
Equipment Purchases/Fixtures/Furnishings	\$ 100,000
Soft costs (i.e. engineering, architectural)	\$ 4,000
Other (describe)	\$
TOTAL USES OF FUNDS	\$ 2,244,000

B) Sources of Funds for Project Costs (Must match above Total Uses of Funds):

Bank Financing 70%	\$ 1,570,800
Equity 30%	\$ 673,200
Grants/Tax Credits	\$
Taxable or Tax Exempt Bond	\$
Other	\$
TOTAL SOURCES OF FUNDS	\$ 2,244,000

C) Identify each state and federal grant/credit:

	\$
	\$
	\$
	\$
TOTAL PUBLIC FUNDS	\$

IV. FINANCIAL ASSISTANCE REQUESTED A.) Benefits Requested: Mortgage Recording Tax Exemption Sales Tax Exemption Real Property Tax Abatement (PILOT) Value of Incentives: LEAVE THIS SECTION BLANK (will be estimated by NCIDA Staff) **Property Tax Exemption** Estimated duration of Property Tax exemption: 10 years Sales and Use Tax \$76000 Estimated value of Sales Tax exemption for facility construction: Estimated value of Sales Tax exemption for fixtures and equipment: \$8000 Estimated duration of Sales Tax exemption: 1 year Mortgage Recording Tax Exemption Benefit Estimated value of Mortgage Recording Tax exemption: \$11781 C.) Financial Assistance Determination: If financial incentives are not provided by NCIDA, is the project financially viable? Yes or X No If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency: Without these incentives the project will not be viable for reasons to include to but not limited to material costs, climbing interest rates, increased labor rates and supply chain issues **EMPLOYMENT PLAN** ٧. **Retained Jobs Created Jobs** # of Created Jobs # of **Average Annual Average Annual** (3 yrs after project **Retained Jobs** completion) Salary Salary

Full Time	0	0	0	0	
Part time	0	0	0	0	
TOTAL F	TEs 0	0	0	0	
Category of	lobs to be Ret	os to be Created: \$ ained and Created: ement, Administrative,		to \$	
					_

VI. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A. <u>Job Listings:</u> In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the proposed project must be listed with the New York State Department of Labor Community Services Division (the"DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entitle") of the service delivery area created by the federal job training partnership act (Public Law 97-300)("JPTA") in which the project is located.
- B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant must first consider persons eligible to participate in JTPA programs who shall be referred by the JPTA Entities for new employment opportunities created as a result of the proposed project.
- C. Compliance with Section 224-a(8)(a) of N.Y Labor Law. The applicant acknowledges receipt of notice from the Agency pursuant to Section 224-a(8)(d) of the New York Labor Law that the estimated mortgage recording tax exemption benefit amount, the estimated sales and use tax exemption benefit amount, and the estimated real property tax abatement benefit amount as so identified within this Application are "public funds" and not otherwise excluded under Section 224-a(3) of the New York Labor Law. You further acknowledge and understand that you have certain obligations as related thereto pursuant to Section 224-a(8)(a) of the New York Labor.
- D. Annual Sales Tax Filings: In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the proposed project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the Applicant.
- E. <u>Annual Employment Reports</u>: The applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.

- F. <u>Compliance with N.Y. GML Sec. 862(1)</u>: Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
 - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- G. Compliance with Applicable Laws: The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- H. <u>False and Misleading Information</u>: The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- Recapture: Should the Applicant not expend or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.
- J. <u>Absence of Conflicts of Interest:</u> The applicant has received from the Agency a list of the members, officers, and employees of the Agency. No member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein described.

The Applicant and the individual executing this Application on behalf of applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

STATE OF N		
Frank	//	g first duly sworn, deposes and says:
1.	That I am the Vice Presided (Applicant) and that I am duly auth	(Corporate Office) of CityScape Property Mukasen norized on behalf of the Applicant to bind the Applicant.
2.		Application and the contents thereof, and that to the best Application and the contents of this Application are true, (Signature of Officer)
Subscribed this/8 da	and affirmed to me under penalties y of Septembe, 2023 Sam Uleania (Notary Public)	JOANN M. VECCHIO NOTARY PUB JC, STATE OF NEW YORK Registration No. 01VE6244826 Qualified in Eric County

This Application should be submitted to the Niagara County Industrial Development Agency, 6311 Inducon Corporate Drive, Suite One, Sanborn, New York 14132.

Commission Expires 7/11/2028

Attach copies of preliminary plans or sketches of proposed construction or rehabilitation or both.

HOLD HARMLESS AGREEMENT

Applicant hereby releases the NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, and (B) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and reasonable attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all out of pocket costs incurred by the Agency in processing of the Application, including reasonable attorneys' fees, if any. Notwithstanding anything contained herein to the contrary, the foregoing indemnities shall not be applicable with respect to misconduct, negligence, or criminal activity on the part of the Agency. It is understood and agreed that the Applicant has the right to join in any defense, and participate in the management of the defense, of any claim for which the Agency seeks indemnification.

In addition to the foregoing, the Applicant understands and acknowledges that (i) this application does not create or give rise to any legal obligations on the part of the Niagara County Industrial Development Agency (the "Agency") or the Applicant except as expressly stated herein, (ii) the terms and conditions governing the award of the financial assistance described herein will be set forth in a separate agreement(s), with the Agency, the form of which will be provided to the Applicant only upon the processing and approval of this application, (iii) the requested financial assistance described in application is based upon the representations made by the Applicant, based upon the Applicant's actual knowledge as of the date of this application, to the Agency, regarding the project, and (iv) that the Agency reserves the right to revise the financial assistance described in this application if any aspect of the project changes after receipt of the application, including changes to the number of jobs, amount of capital investment, or wages, by way of example only. In addition, the Applicant reserves the right to retract, clarify, amend or modify any such representations made prior to (or concurrently with) the submittal of this application to the Agency.

Applicant Signature)

D. ..

Name:

Title: \/.

(Notary Public)

Sworn to before me this 18th day

of September, 2023

JOANN M. VECCHIO

NOTARY PUBLIC, STATE OF NEW YORK

Registration No. 01VE6244826

Qualified in Frie County

Commission Expires 7/11/2028

Real Property Tax Benefits (Detailed):

** This section of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

PILOT Estimate Table Worksheet

Estimated New Assessed Value of Property Subject to IDA*	County Tax Rate/1000	Local Tax Rate (Town/City/Village)/1000	School Tax Rate/1000
\$1,600,000	10.470209	15.135349	24.124594
	Assessed Value of Property Subject to IDA*	Assessed Value of Property Subject to IDA*	Assessed Value of Property Subject to IDA* Rate/1000 (Town/City/Village)/1000

^{*}Apply equalization rate to value

PILOT Year	% Payment	ſ	County PILOT mount	Local PILOT amount		School PILOT Amount		Total PILOT		Full Tax Payment w/o PILOT		Net Exemption	
1	20%	\$	3,350	\$ 4,843	\$	7,720	\$	15,914	\$	79,568	\$	63,655	
2	25%	\$	4,188	\$ 6,054	\$	9,650	\$	19,892	\$	79,568	\$	59,676	
3	30%	\$	5,026	\$ 7,265	\$	11,580	\$	23,870	\$	79,568	\$	55,698	
4	35%	\$	5,863	\$ 8,476	\$	13,510	\$	27,849	\$	79,568	\$	51,719	
5	40%	\$	6,701	\$ 9,687	\$	15,440	\$	31,827	\$	79,568	\$	47,741	
6	45%	\$	7,539	\$ 10,897	\$	17,370	\$	35,806	\$	79,568	\$	43,763	
7	50%	\$	8,376	\$ 12,108	\$	19,300	\$	39,784	\$	79,568	\$	39,784	
8	55%	\$	9,214	\$ 13,319	\$	21,230	\$	43,763	\$	79,568	\$	35,806	
9	60%	\$	10,051	\$ 14,530	\$	23,160	\$	47,741	\$	79,568	\$	31,827	
10	65%	\$	10,889	\$ 15,741	\$	25,090	\$	51,719	\$	79,568	\$	27,849	
TOTAL		\$	71,197	\$ 102,920	\$	164,047	\$	338,165	\$	795,682	\$	457,517	

^{*}Estimates provided are based on current property tax rates and assessment value

617.20 Appendix B Short Environmental Assessment Form

Instructions for Completing

Part 1 - Project Information The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Name of Action or Project:				
Payne and Stenzil Apartments				
Project Location (describe, and attach a location map):				
1304, 1310 Payne and 325 Stenzil. Corner Payne and Stenzil				
Brief Description of Proposed Action:				
Construct a 2 buiding 8 unit residential apartment complex on a 24,000+ sq foot si building will be 3 units and the other 5 units. Site improvements will include concr pedestrian sidewalks and landscaping	ite. The buildings will be a two story town lete private driveways, attached garages fo	nouse style r each with	. One	
Name of Applicant or Sponsor:	Telephone: 7166281235			
Cityscape Property Management Inc	E-Mail: cityscapeprops@gmail.c	om		
Address: 485 Woodland Drive				
City/PO: Tonawanda		Zip Code: 4223		
1. Does the proposed action only involve the legislative adoption of a page 1.	plan, local law, ordinance,	NO	YES	
[administrative rule, or regulation] If Yes, attach a narrative description of the intent of the proposed actio may be affected in the municipality and proceed to Part 2. If no, continuous	on and the environmental resources that nue to question 2.	at 🗸		
2. Does the proposed action require a permit, approval or funding from	n any other governmental Agency?	NO	YES	
If Yes, list agency(s) name and permit or approval: City of North Tonawanda Planning Board			V	
3.a. [Total acreage of the site of the proposed action]? b. [Total acreage to be physically disturbed]? c. [Total acreage (project site and any contiguous properties) owned by controlled by the applicant or project sponsor?]	.56 acres .56 acres			
4. Check all land uses that occur on, adjoining and near the proposed a	action Commercial Residential (suburba			

5. Is the proposed action,	NO	YES	N/A
a. A permitted use under the zoning regulations?		V	
b. Consistent with the adopted comprehensive plan'y		V	
6. Is the proposed action consistent with the predominant character of the existing built or natural		NO	YES
landscape?			V
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental At	ea?	NO	YES
If Yes, identify:		V	
8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	YES
		V	
b. Are public transportation service(s) available at or near the site of the proposed action?		V	
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed ac	tion?		~
9. Does the proposed action meet or exceed the state energy code requirements? If the proposed action will exceed requirements, describe design features and technologies:		NO	YES
If the proposed action will exceed requirements, describe design reatures and technologies:			V
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			V
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:			~
		NO	YES
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic Places?			TES
b. Is the proposed action located in an archeological sensitive area?		V	H
		NO	YES
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain wetlands or other waterbodies regulated by a federal, state or local agency?	.nj	V	
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody?	19	V	H
If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:			
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check		apply:	
☐ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-success ☐ Wetland ☐ Urban ☑ Suburban	ional		
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed		NO	YES
by the State or Federal government as threatened or endangered?		V	
16. Is the project site located in the 100 year flood plain's		NO	YES
To les may project site recented in the coopy and the coopy are coopy and the coopy are coopy and the coopy and the coopy and the coopy and the coopy are coopy and the co		V	П
17. Will the proposed action create storm water discharge, either from point or non-point sources?		NO	YES
If Yes, a. Will storm water discharges flow to adjacent properties? NO YES		V	
	na)2		72-24
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drain If Yes, briefly describe:	18)?		
;	_		

8. Does the proposed action include construction or other activities that result in the impoundment of	NO	YES
water or other liquids (e.g. retention pond, waste lagoon, dam)?		
f Yes, explain purpose and size:		
	~	
9. Has the site of the proposed action or an adjoining property been the location of an active or closed	NO	YES
solid waste management facility?	100	
If Yes, describe:		
20. Has the site of the proposed action or an adjoining property been the subject of remediation (ongoing or	NO	YES
completed) for hazardous waste'		
If Yes, describe:		
AFFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO THE KNOWLEDGE	BEST C	F MY
Applicant/sponsor name: Date:		
Signature:		
Part 2 - Impact Assessment. The Lead Agency is responsible for the completion of Part 2. Answer all c	23 2 2	

Part 2 - Impact Assessment. The Lead Agency is responsible for the completion of Part 2. Answer all of the following questions in Part 2 using the information contained in Part 1 and other materials submitted by the project sponsor or otherwise available to the reviewer. When answering the questions the reviewer should be guided by the concept "Have my responses been reasonable considering the scale and context of the proposed action?"

		No, or small impact may occur	Moderate to large impact may occur
1.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations?	V	
2.	Will the proposed action result in a change in the use or intensity of use of land?	V	
3.	Will the proposed action impair the character or quality of the existing community?	V	
4.	Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?	V	
5.	Will the proposed action result in an adverse change in the existing level of traffic of affect existing infrastructure for mass transit, biking or walkway?	V	
6.	Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?	V	
7.	Will the proposed action impact existing: a. public / private water supplies?	V	
	b. public / private wastewater treatment utilities?	V	
8.	Will the proposed action impair the character or quality of important historic, archaeological architectural or aesthetic resources?	V	
9.	Will the proposed action result in an adverse change to natural resources (e.g., wetlands, waterbodies, groundwater, air quality, flora and fauna)	V	

	No, or small impact may occur	Moderate to large impact may occur
10. Will the proposed action result in an increase in the potential for erosion, flooding or drainage problems:	V	
11. Will the proposed action create a hazard to environmental resources or human health?	V	

Part 3 - Determination of significance. The Lead Agency is responsible for the completion of Part 3. For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.

Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action may result in one or more potentially large or significant adverse impacts and an environmental impact statement is required. Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action will not result in any significant adverse environmental impacts.			
NLIDA	9/22/29		
Name of Lead Agency	Date		
S. LANGDON	LE D		
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible Officer		
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different from Responsible Officer)		

10.2 Cityscape Property Management, Inc.

-83 Division Street -

PROJECT SUMMARY

Cityscape Property Management Inc.

Cityscape Property Management Inc. 83 Division Street, North Tonawanda, NY





SEA Viscon Autom Cores. New York 14045			
Applicant:	Cityscape Property Management Inc.		
Project Location:	83 Division St., North Tonawanda, NY	14120	
Assistance:	10 Year PILOT Sales Tax Abatement Mortgage Recording Tax Abatement		
Description:	Cityscape Property Management Inc. proposes the buildout of a four unit residential building. All market rate units will be approximately 1,300 sq. ft. of living space. All units will have their own private concrete driveways with attached garages for parking. Each unit will have 2 bedrooms, 2 bathrooms, and small office room and laundry space. There is a need for new housing stock in the City of North Tonawanda and this project is supported by the City; as these market rate units will assist in addressing the housing crisis in New York State. Governor Hochul has called on NY State to create 800,000 new housing units within the next 10 years and for upstate communities to increase their housing stock by 1% over the next three years. For North Tonawanda specifically that means 149 housing units. This project will assist in reaching this targeted goal.		
Project Costs:	Acquisition \$ 45,000 Construction/Improvements \$ 925,000 Furniture, Fixtures & Equipment \$ 45,000 Soft costs \$ 2,000 TOTAL \$ 1,122,000		
Employment:	Current jobs in Niagara County: 0 New Jobs in Niagara County within 3 years: 0 Estimated Annual Payroll for New Jobs: N/A Skills: N/A		
Evaluative Criteria:	Alignment with local planning and development efforts. Regional wealth creation ability to conventionally finance, local support		

Niagara County Industrial Development Agency MRB Cost Benefit Calculator

MRB group

Cost-Benefit Analysis Tool powered by MRB Group

Date September 11, 2023

Project Title Cityscape Property Management Inc.
Project Location 77 Division Street, North Tonawanda

Economic Impacts

Summary of Economic Impacts over the Life of the PILOT Project Total Investment

\$1,122,000

Temporary (Construction)

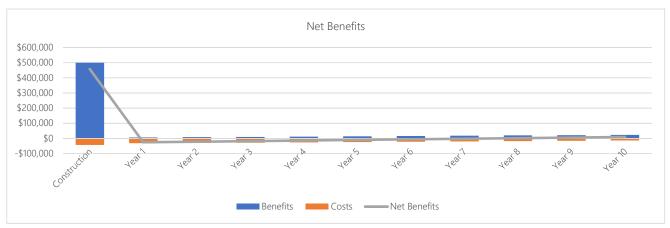
	Direct	Indirect	Total
Jobs	10	2	12
Earnings	\$376,202	\$96,217	\$472,418
Local Spend	\$897,600	\$324,959	\$1,222,559

Ongoing (Operations)

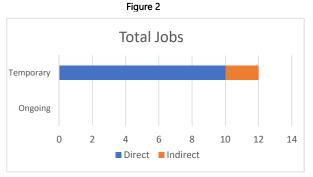
Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	0	0	0
Earnings	\$0	\$0	\$0

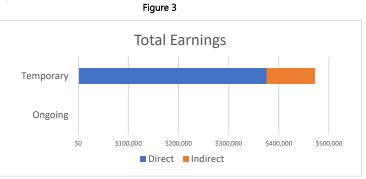
Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.



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Ongoing earnings are all earnings over the life of the PILOT.

Fiscal Impacts



	Exemptions	

	Nominal Value	Discounted Value*
Property Tax Exemption	\$228,759	\$208,402
Sales Tax Exemption	\$37,000	\$37,000
Local Sales Tax Exemption	<i>\$18,500</i>	\$18,500
State Sales Tax Exemption	\$18,500	\$18,500
Mortgage Recording Tax Exemption	\$5,891	\$5,891
Local Mortgage Recording Tax Exemption	<i>\$1,964</i>	\$1,964
State Mortgage Recording Tax Exemption	\$3,927	\$3,927
Total Costs	\$271,650	\$251,293

State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$626,130	\$607,965
To Private Individuals	<u>\$472,418</u>	<u>\$472,418</u>
Temporary Payroll	\$472,418	\$472,418
Ongoing Payroll	\$0	\$0
Other Payments to Private Individuals	\$0	\$0
To the Public	\$153,712	<u>\$135,547</u>
Increase in Property Tax Revenue	\$150,405	\$132,240
Temporary Jobs - Sales Tax Revenue	\$3,307	\$3,307
Ongoing Jobs - Sales Tax Revenue	\$0	\$0
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$24,566	\$24,566
To the Public	\$24,566	<u>\$24,566</u>
Temporary Income Tax Revenue	\$21,259	\$21,259
Ongoing Income Tax Revenue	\$0	\$0
Temporary Jobs - Sales Tax Revenue	\$3,307	\$3,307
Ongoing Jobs - Sales Tax Revenue	\$0	\$0
Total Benefits to State & Region	\$650,696	\$632,531

Benefit to Cost Ratio

	Benefit*	Cost*	Ratio
Local	\$607,965	\$228,865	3:1
State	\$24,566	\$22,427	1:1
	\$632,531	\$251,293	3:1

^{*}Discounted at 2%

Grand Total

Does the IDA believe that tha project can be accomplished in a timely fashion?

\$462,500

Yes

Additional Revenues:

County \$35,599 City/Town/Village \$51,460 School District \$82,024

Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is potential for a recapture of sales tax exemptions (see "Recapture" on page 11 of the Application).

(To be used on the NYS ST-60)

Additional Comments from IDA

NY St-60 1,050,000

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NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

Cityscape Property Management Inc.

(Applicant Name)

6311 Inducon Corporate Drive, Suite One Sanborn, New York 14132 Phone: 716-278-8760 Fax: 716-278-8769

http://niagaracountybusiness.com

- Subject to the applicable statute, information provided by applicant will be treated as
 confidential until such time as the Agency takes action on the request. However, in
 accordance with Article 6 of the Public Officers Law, all records in possession of the
 Agency are open to public inspection and copy.
- II. The Niagara County Industrial Development Agency has a one thousand dollar (\$1000.00) non-refundable application fee that must accompany the application submission.
- III. At the time of the project closing, project applicant is required to pay certain costs associated with the project. The applicant shall be responsible for the payment of an Agency fee in the amount of one percent (1.00%) of the total value of the project, together with Agency counsel fees as set forth in the Agency fee policy schedule, together with various related costs, including but not limited to public hearing expenses. Upon request, a fee summary will be provided to each applicant.
- IV. One (1) original signed copy of the Application and Environmental Assessment form should be submitted with the Application for Assistance.

The Niagara County Industrial Development Agency does not discriminate on the basis of race, color, religion, sex, sexual orientation, marital status, age, national origin, disability or status as a disabled or Vietnam Veteran or any other characteristic protected by law.

6311 Inducon Corporate Drive, Suite One ■ Sanborn, NY 14132-9099 ■ 716-278-8760 Fax 716-278-8769 ■ www.niagaracountybusiness.com

NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

ı.	APPLICANT II	NFORMATION
Com	pany Name:	Cityscape Property Management Inc.
Mail	ing Address:	485 Woodland Drive
City/	Town/Village & 7	Zip code: Tonawanda NY 14223
Phor	ne:	716.628.1235
Web	site:	cityscapeprops.com
Fed I	ld. No.:	20-4487387
Cont	act Person, and	Title: Frank Cefalu
Emai	il:cityscapepro	ps@gmail.com
own	ership):	icers/Directors (list owners with 15% or more in equity holdings with percentage Joseph Vecchio 50%
Corp	orate Structure	(attach schematic if applicant is a subsidiary or otherwise affiliated with another entity)
Forn	n of Entity	
\boxtimes	Corporation	
		oration: 2012
	State of Incorp	oration: New York
	Partnership	
	General	or Limited
	Number of ger	
	If applicable, n	umber of limited partners
	Date of format Jurisdiction of	
	Limited Liabili	ty Company/Partnership (number of members)
	Date of organi State of Organ	zation:
	Sole Proprieto	

Applicant's Counsel Company Name: Baumeister Denz LLP Attorneys Contact Person, and Title: Michael Denz, Attorney Mailing Address: 174 Franklin St. City/Town/Village & Zip code: Buffalo New York 14202 Email: mdenz@bdlegal.net Phone: 716.852.1300 Fax No.: 716.852.1344 11. PROJECT INFORMATION Project Address: 83 Division St. A) Tax Map Number (SBL) 77 Division sub divide..14120 - 18 (Section/Block/Lot) **SWIS Number** 291200 Located in City of North Tonawanda Located in Town of Located in Village of School District of North Tonawanda City B) Current Assessment of Property: Land 24,000 Total 24,000 Present legal owner of the site Cityscape Property Management Inc C) If other than from applicant, by what means will the site be acquired for this project? D) Describe the project: Construction of a 4 unit family residential building. The 4 unit will be town house style with attached garages for parking and outdoor patio space. All apartments will be 2 bed/2 bath units with small home office space. 1. Project site (land) (a) Indicate approximate size (In acres or square feet) of project site. 12,000 sq ft Indicate the present use of the project site. (b)

vacant land

	N/A
3.	Does the project consist of the construction of a new building or buildings? If yes, indicate number and size (in square feet) of new buildings.
	Yes 1 building approx 6,000 sq ft
4.	Does the project consist of additions and/or renovations to existing buildings? If yes, indicate nature of expansion and/or renovation. No
5.	If any space in the project is to be leased to third parties, indicate total square footage of the project amount to be leased to each tenant and proposed use by each tenant. 100% - 4 individual rental units. All 2 bed, 2 bath, home office units
6.	List principal items/categories of equipment to be acquired as part of the project. N/A
7.	Has construction work on this project begun? No
	r-Municipal Move Determination
	the project result in the removal of a plant or facility of the applicant from one area of the e of New York to another?
	Yes or No
proj	the project result in the removal of a plant or facility of another proposed occupant of the ect from one area of the State of New York to another area of the State of New York? Yes or No
	the project result in the abandonment of one or more plants or facilities located in the e of New York?
Stat	
	Yes or No
If You activout	

Indicate number, size (in square feet) and approximate age of existing buildings on site

2.

Furnish a copy of any environmental application presently in process of completion concerning this project, providing name and address of the agency, and copy all pending or completed documentation and determinations.

III. SOURCES & USES OF FUNDS

A) Estimated Project Costs:

Property Acquisition	\$ 45,000
Construction (Improvements)	\$ 925,000
Equipment Purchases/Fixtures/Furnishings	\$ 45,000
Soft costs (i.e. engineering, architectural)	\$ 2,000
Other (describe)	\$
TOTAL USES OF FUNDS	\$ 1,122,000

B) Sources of Funds for Project Costs (Must match above Total Uses of Funds):

Bank Financing 70%	\$ 785,400
Equity 30%	\$ 336,600
Grants/Tax Credits	\$ 44
Taxable or Tax Exempt Bond	\$ 2.4
Other	\$ = 14
TOTAL SOURCES OF FUNDS	\$ 1,122,000

C) Identify each state and federal grant/credit:

	\$
	\$
	\$
	\$
TOTAL PUBLIC FUNDS	\$

IV. FINANCIAL ASSISTANCE REQUESTED A.) Benefits Requested: Mortgage Recording Tax Exemption Sales Tax Exemption Real Property Tax Abatement (PILOT) B.) Value of Incentives: LEAVE THIS SECTION BLANK (will be estimated by NCIDA Staff) **Property Tax Exemption** Estimated duration of Property Tax exemption: 10 years Sales and Use Tax \$37000 Estimated value of Sales Tax exemption for facility construction: Estimated value of Sales Tax exemption for fixtures and equipment: \$3600 Estimated duration of Sales Tax exemption: 1 year Mortgage Recording Tax Exemption Benefit Estimated value of Mortgage Recording Tax exemption: \$5891 C.) Financial Assistance Determination: If financial incentives are not provided by NCIDA, is the project financially viable? Yes or If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency: Without these incentives the project will not be viable for reasons to include to but not limited to material costs, climbing interest rates, increased labor rates and supply chain issues ٧. **EMPLOYMENT PLAN Retained Jobs** Created Jobs # of Created Jobs # of

	Retained Jobs	Salary	(3 yrs after project completion)	Salary
Full Time	0	0	0	0
Part time	О	0	0	0
TOTAL FTEs	0	0	0	0
Category of Jobs	ange of Jobs to be s to be Retained a	and Created:	to \$	
Job Categories	(ie. Management, A	Administrative, Product	ion, etc.)	
-				

VI. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A. <u>Job Listings:</u> In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the proposed project must be listed with the New York State Department of Labor Community Services Division (the"DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entitle") of the service delivery area created by the federal job training partnership act (Public Law 97-300)("JPTA") in which the project is located.
- B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant must first consider persons eligible to participate in JTPA programs who shall be referred by the JPTA Entities for new employment opportunities created as a result of the proposed project.
- C. Compliance with Section 224-a(8)(a) of N.Y Labor Law. The applicant acknowledges receipt of notice from the Agency pursuant to Section 224-a(8)(d) of the New York Labor Law that the estimated mortgage recording tax exemption benefit amount, the estimated sales and use tax exemption benefit amount, and the estimated real property tax abatement benefit amount as so identified within this Application are "public funds" and not otherwise excluded under Section 224-a(3) of the New York Labor Law. You further acknowledge and understand that you have certain obligations as related thereto pursuant to Section 224-a(8)(a) of the New York Labor.
- D. Annual Sales Tax Filings: In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the proposed project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the Applicant.
- E. <u>Annual Employment Reports</u>: The applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.

- F. <u>Compliance with N.Y. GML Sec. 862(1)</u>: Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
 - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- G. <u>Compliance with Applicable Laws:</u> The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- H. <u>False and Misleading Information:</u> The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- Recapture: Should the Applicant not expend or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.
- J. <u>Absence of Conflicts of Interest:</u> The applicant has received from the Agency a list of the members, officers, and employees of the Agency. No member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein described.

The Applicant and the individual executing this Application on behalf of applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

	Secretary 2		
STATE OF N	NEW YORK)		
COUNTY OF	F)	SS.:	
Frank	Cefalu	being first duly sworn, depose	s and says:
1,	That I am the Vice President		Otyscape Property Managent Inc
2.	That I have read the attached of my knowledge and belief, accurate and complete.	Application, I know the conter this Application and the conte	nts thereof, and that to the best nts of this Application are true,
			(Signature of Officer)
Subscribed this da	and affirmed to me under per ay of Splen by, 20 2.3 Cullectio (Notary Public)	JOANN NOTARY PUBLIC Registration	M. VECCHIO c, STATE OF NEW YORK No. 01VE6244826 d in Erie County n Expires 7/11/2028

This Application should be submitted to the Niagara County Industrial Development Agency, 6311 Inducon Corporate Drive, Suite One, Sanborn, New York 14132.

Attach copies of preliminary plans or sketches of proposed construction or rehabilitation or both.

HOLD HARMLESS AGREEMENT

Applicant hereby releases the NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, and (B) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and reasonable attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all out of pocket costs incurred by the Agency in processing of the Application, including reasonable attorneys' fees, if any. Notwithstanding anything contained herein to the contrary, the foregoing indemnities shall not be applicable with respect to misconduct, negligence, or criminal activity on the part of the Agency. It is understood and agreed that the Applicant has the right to join in any defense, and participate in the management of the defense, of any claim for which the Agency seeks indemnification.

In addition to the foregoing, the Applicant understands and acknowledges that (i) this application does not create or give rise to any legal obligations on the part of the Niagara County Industrial Development Agency (the "Agency") or the Applicant except as expressly stated herein, (ii) the terms and conditions governing the award of the financial assistance described herein will be set forth in a separate agreement(s), with the Agency, the form of which will be provided to the Applicant only upon the processing and approval of this application, (iii) the requested financial assistance described in application is based upon the representations made by the Applicant, based upon the Applicant's actual knowledge as of the date of this application, to the Agency, regarding the project, and (iv) that the Agency reserves the right to revise the financial assistance described in this application if any aspect of the project changes after receipt of the application, including changes to the number of jobs, amount of capital investment, or wages, by way of example only. In addition, the Applicant reserves the right to retract, clarify, amend or modify any such representations made prior to (or concurrently with) the submittal of this application to the Agency.

(Applicant Signature)

(Applicant signature

Frank J. Cet

Name.

1/

JOANN M. VECCHIO NOTARY PUBLIC, STATE OF NEW YORK Registration No. 01VE6244826

Qualified in Erle County Commission Expires 7/11/2028

Notary Public)

Sworn to before me this 18th day

of September, 2023

Page 11

Real Property Tax Benefits (Detailed):

PILOT Estimate Table Worksheet

Dollar Value of New Construction and Renovation Costs		County Tax Rate/1000	Local Tax Rate (Town/City/Village)/1000	School Tax Rate/1000
\$925,000	\$800,000	10.470209	15.135349	24.124594

^{*}Apply equalization rate to value

PILOT Year	% Payment	F	County PILOT Amount	F	Local PILOT mount	F	School PILOT mount	Total PILOT	P	Full Tax ayment o PILOT	Ex	Net emption
1	20%	\$	1,675	\$	2,422	\$	3,860	\$ 7,957	\$	39,784	\$	31,827
2	25%	\$	2,094	\$	3,027	\$	4,825	\$ 9,946	\$	39,784	\$	29,838
3	30%	\$	2,513	\$	3,632	\$	5,790	\$ 11,935	\$	39,784	\$	27,849
4	35%	\$	2,932	\$	4,238	\$	6,755	\$ 13,924	\$	39,784	\$	25,860
5	40%	\$	3,350	\$	4,843	\$	7,720	\$ 15,914	\$	39,784	\$	23,870
6	45%	\$	3,769	\$	5,449	\$	8,685	\$ 17,903	\$	39,784	\$	21,881
7	50%	\$	4,188	\$	6,054	\$	9,650	\$ 19,892	\$	39,784	\$	19,892
8	55%	\$	4,607	\$	6,660	\$	10,615	\$ 21,881	\$	39,784	\$	17,903
9	60%	\$	5,026	\$	7,265	\$	11,580	\$ 23,870	\$	39,784	\$	15,914
10	65%	\$	5,445	\$	7,870	\$	12,545	\$ 25,860	\$	39,784	\$	13,924
TOTAL		\$	35,599	\$	51,460	\$	82,024	\$ 169,083	\$	397,841	\$	228,759

^{**} This section of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

^{*}Estimates provided are based on current property tax rates and assessment value

617.20 Appendix B Short Environmental Assessment Form

Instructions for Completing

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information			
Name of Action or Project: 83 Division			
Project Location (describe, and attach a location map): 83 Division St.			
Brief Description of Proposed Action:	14 6 5 5 6 5 6 5		
Construct a 4 unit residential apartment building on a 12,000+ sq foot site. The buildin improvements will include concrete private driveways, attached garages for each with p		Site	
Name of Applicant or Sponsor:	Telephone: 7166281235		
Cityscape Property Management Inc	E-Mail: cityscapeprops@gmail.com	n	
Address: 485 Woodland Drive			
City/PO: Tonawanda		ip Code: 223	
1. Does the proposed action only involve the legislative adoption of a plan,	local law, ordinance,	NO	YES
If Yes, attach a narrative description of the intent of the proposed action and may be affected in the municipality and proceed to Part 2. If no, continue to	If the environmental resources that o question 2.	V	
2. Does the proposed action require a permit, approval or funding from any	other governmental Agency?	NO	YES
If Yes, list agency(s) name and permit or approval: City of North Tonawanda Planning Board			V
3.a. [Total acreage of the site of the proposed action?] b. [Total acreage to be physically disturbed] c. [Total acreage (project site and any contiguous properties) owned by controlled by the applicant or project sponsor?]	.28 acres .28 acres		
[]	nercial ☑Residential (suburban (specify):)	

5. Is the proposed action,	NO	YES	N/A
a. A permitted use under the zoning regulations?		V	
b. Consistent with the adopted comprehensive plan?		V	
6. Is the proposed action consistent with the predominant character of the existing built or natural		NO	YES
landscape?			V
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental All If Yes, identify:	rea?	NO	YES
in res, identify.		~	Ш
8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	YES
b. Are public transportation service(s) available at or near the site of the proposed action?		~	Щ
		~	
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed ac	tion?		~
9. Does the proposed action meet or exceed the state energy code requirements? If the proposed action will exceed requirements, describe design features and technologies:		NO	YES
and proposed annual state of the state of th			V
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			V
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:		П	V
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic Places?		NO	YES
b. Is the proposed action located in an archeological sensitive area?		~	Н
		V	L VEG
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, conta wetlands or other waterbodies regulated by a federal, state or local agency?	in	NO V	YES
	,	=	H
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody? If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:		V	Ш
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check ☐ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-success ☐ Wetland ☐ Urban ☑ Suburban		apply:	
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed		NO	YES
by the State or Federal government as threatened or endangered?		V	
16. Is the project site located in the 100 year flood plain?		NO	YES
		V	
17. Will the proposed action create storm water discharge, either from point or non-point sources?		NO	YES
If Yes, a. Will storm water discharges flow to adjacent properties? NO YES		V	
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drain If Yes, briefly describe:	ns)?		

8. Does the proposed action include construction or other activities that result in the impour	ndment of	NO	YES
water or other liquids (e.g. retention pond, waste lagoon, dam)?			
f Yes, explain purpose and size:		F	
		~	L
9. [Has the site of the proposed action or an adjoining property been the location of an active	a or alorad	NO	YES
solid waste management facility?	e of closed	NO	1 150
	- 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
f Yes, describe:		~	
20. Has the site of the proposed action or an adjoining property been the subject of remediat	ion (ongoing or	NO	YE
completed) for hazardous waste?			l —
f Yes, describe:		~	
AFFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCU		BEST O	F M
KNOWLEDGE			
Applicant/sponsor name: Date:			
Signature:			
	guided by the conce	ept "Hav	ve m
otherwise available to the reviewer. When answering the questions the reviewer should be go esponses been reasonable considering the scale and context of the proposed action?"	No, or small impact	Mo to in	dera large
	No, or small	Mo to in	dera large
esponses been reasonable considering the scale and context of the proposed action?" . Will the proposed action create a material conflict with an adopted land use plan or zon	No, or small impact may occur	Mo to in	dera large ipace nay
esponses been reasonable considering the scale and context of the proposed action?" . Will the proposed action create a material conflict with an adopted land use plan or zon regulations?	No, or small impact may occur	Mo to in	dera larg ipac nay
esponses been reasonable considering the scale and context of the proposed action?" . Will the proposed action create a material conflict with an adopted land use plan or zon	No, or small impact may occur	Mo to in	dera larg ipac nay
Will the proposed action create a material conflict with an adopted land use plan or zon regulations? Will the proposed action create a material conflict with an adopted land use plan or zon will the proposed action result in a change in the use or intensity of use of land?	No, or small impact may occur	Mo to in	dera large ipace nay
Will the proposed action create a material conflict with an adopted land use plan or zon regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community?	No, or small impact may occur	Mo to in	dera larg ipac nay
. Will the proposed action create a material conflict with an adopted land use plan or zon regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community?	No, or small impact may occur	Mo to in	dera larg ipac nay
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. [Will the proposed action create a material conflict with an adopted land use plan or zon regulations?] . [Will the proposed action create a material conflict with an adopted land use plan or zon regulations?] . [Will the proposed action result in a change in the use or intensity of use of land?] . [Will the proposed action impair the character or quality of the existing community?] . [Will the proposed action have an impact on the environmental characteristics that cause establishment of a Critical Environmental Area (CEA)?] [Will the proposed action result in an adverse change in the existing level of traffic of affect existing infrastructure for mass transit, biking or walkway?]	No, or small impact may occur	Mo to in	dera larg ipac nay
. [Will the proposed action create a material conflict with an adopted land use plan or zon regulations?] 2. [Will the proposed action result in a change in the use or intensity of use of land?] 3. [Will the proposed action impair the character or quality of the existing community?] 4. [Will the proposed action impair the character or quality of the existing community?] 5. [Will the proposed action have an impact on the environmental characteristics that cause establishment of a Critical Environmental Area (CEA)?] 6. [Will the proposed action result in an adverse change in the existing level of traffic of affect existing infrastructure for mass transit, biking or walkway?]	No, or small impact may occur	Mo to in	dera larg ipac nay
will the proposed action create a material conflict with an adopted land use plan or zon regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that cause establishment of a Critical Environmental Area (CEA)? Will the proposed action result in an adverse change in the existing level of traffic of affect existing infrastructure for mass transit, biking or walkway? Will the proposed action cause an increase in the use of energy and it fails to incorporat reasonably available energy conservation or renewable energy opportunities?	No, or small impact may occur	Mo to in	dera larg ipac nay
. Will the proposed action create a material conflict with an adopted land use plan or zon regulations? 2. Will the proposed action result in a change in the use or intensity of use of land? 3. Will the proposed action impair the character or quality of the existing community? 4. Will the proposed action have an impact on the environmental characteristics that cause establishment of a Critical Environmental Area (CEA)? 5. Will the proposed action result in an adverse change in the existing level of traffic of affect existing infrastructure for mass transit, biking or walkway? 6. Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities? 7. Will the proposed action impact existing: a. public / private water supplies?	No, or small impact may occur	Mo to in	dera larg ipac nay
. Will the proposed action create a material conflict with an adopted land use plan or zon regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that cause establishment of a Critical Environmental Area (CEA)? Will the proposed action result in an adverse change in the existing level of traffic of affect existing infrastructure for mass transit, biking or walkway? Will the proposed action cause an increase in the use of energy and it fails to incorporat reasonably available energy conservation or renewable energy opportunities? Will the proposed action impact existing: a. public / private water supplies? b. public / private wastewater treatment utilities? Will the proposed action impair the character or quality of important historic, archaeolo	No, or small impact may occur with the volume volum	Mo to in	dera larg ipac nay
will the proposed action create a material conflict with an adopted land use plan or zon regulations? Will the proposed action result in a change in the use or intensity of use of land? Will the proposed action impair the character or quality of the existing community? Will the proposed action have an impact on the environmental characteristics that cause establishment of a Critical Environmental Area (CEA)? Will the proposed action result in an adverse change in the existing level of traffic of affect existing infrastructure for mass transit, biking or walkway? Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities? Will the proposed action impact existing: a. public / private wastewater treatment utilities?	No, or small impact may occur with the view of the vie	Mo to in	dera larg ipac nay

	No, or small impact may occur	Moderate to large impact may occur
10. Will the proposed action result in an increase in the potential for erosion, flooding or drainage problems?	V	
11. Will the proposed action create a hazard to environmental resources or human health?	V	

Part 3 - Determination of significance. The Lead Agency is responsible for the completion of Part 3. For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.

Check this box if you have determined, based on the information and analysis above, and any supporting documentation that the proposed action may result in one or more potentially large or significant adverse impacts and an environmental impact statement is required. Check this box if you have determined, based on the information and analysis above, and any supporting documentation that the proposed action will not result in any significant adverse environmental impacts.					
NEVDA	9/22/23				
Name of Lead Agency	Date				
S. LANGOOM	ED				
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible Officer				
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different from Responsible Officer)				

10.3 NF Lockport LLC

PROJECT SUMMARY

NF Lockport LLC



Applicant:	NF Lockport LLC					
Project Location:	5222 Junction Road, Cambria, NY 14094					
Assistance:	15 Year Brownfield PILOT					
	Sales Tax Abatement					
	Mortgage Recording Tax Abatement					
Description:	NF Lockport LLC, a wholly owned subsidiary of Northern Farms, in partnership with Netafim and Orbia, will be remediating the site for the development of a 25 acre greenhouse and a 100,000 sq. ft. warehouse. The site will be used to grow year round strawberries and/or other edible fruits or vegetables to supply to the Northeast United States.					
	The project site is currently a contaminated tax delinquent site that has sat vacant for over twenty years with taxes owned to Niagara County in excess of \$600,000. Niagara County has transferred the tax lien to the Niagara Orleans Regional Land Improvement Corporation who has entered into an agreement with NF Lockport LLC to convey the tax lien so the developer may pursue foreclosure action. Upon taking title, the developer will remediate the property and then commence construction. The developer also intends to install rooftop solar to offset energy cost.					
	Northern Farms LLC has submitted appl Brownfields Development Corporation	_				
	and has begun applications to NYPA for					
Project Costs:	Acquisition Construction/Improvements Furniture, Fixtures & Equipment Soft costs Remediation TOTAL	\$ 50,000 \$ 65,100,000 \$ 25,000,000 \$ 1,850,000 \$ 3,000,000 \$ 95,000,000				
Employment:	Current jobs in Niagara County: 0					
	New Jobs in Niagara County: 0 New Jobs in Niagara County within 3 years: 63 Estimated Annual Payroll for New Jobs: \$51,000 per job Skills: general labor, technicians, head grower, controller, OPS director					
Evaluative Criteria:	Regional wealth creation, research and energy efficiency, workforce access. Lar brownfield	•				

Niagara County Industrial Development Agency MRB Cost Benefit Calculator

MRB group

Cost-Benefit Analysis Tool powered by MRB Group

Date September 14, 2023 Project Title NF Lockport LLC

Project Location (

Economic Impacts

Summary of Economic Impacts over the Life of the PILOT Project Total Investment

\$95,000,000

Temporary (Construction)

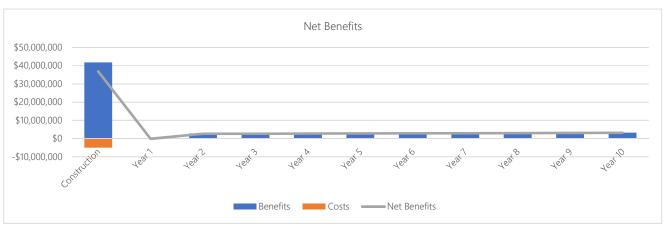
_	Direct	Indirect	Total
Jobs	386	165	550
Earnings	\$31,428,795	\$8,102,202	\$39,530,996
Local Spend	\$76,000,000	\$27,482,321	\$103,482,321

Ongoing (Operations)

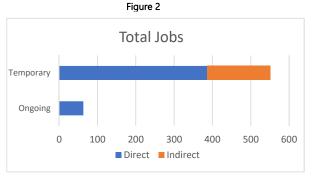
Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	63	0	63
Earnings	\$41,095,013	\$0	\$41,095,013

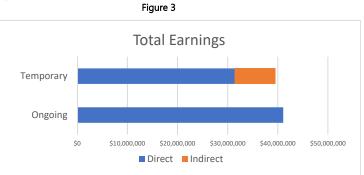
Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.



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Ongoing earnings are all earnings over the life of the PILOT.

Fiscal Impacts



Faster and and	C		F	
Estimated	COSTS	Ot.	Exemptions	

	Nominal Value	Discounted Value
Property Tax Exemption	\$1,838,774	\$1,595,1
Sales Tax Exemption	\$4,564,000	\$4,564,0
Local Sales Tax Exemption	<i>\$2,282,000</i>	\$2,282,00
State Sales Tax Exemption	<i>\$2,282,000</i>	\$2,282,00
Mortgage Recording Tax Exemption	\$412,500	\$412,50
Local Mortgage Recording Tax Exemption	<i>\$137,500</i>	\$137,50
State Mortgage Recording Tax Exemption	<i>\$275,000</i>	\$275,00
Total Costs	\$6,815,274	\$6,571,6

State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$82,092,442	\$75,427,643
To Private Individuals	<u>\$80,626,009</u>	<u>\$74,155,326</u>
Temporary Payroll	\$39,530,996	\$39,530,996
Ongoing Payroll	\$41,095,013	\$34,624,330
Other Payments to Private Individuals	\$0	\$0
To the Public	<u>\$1,466,433</u>	<u>\$1,272,316</u>
Increase in Property Tax Revenue	\$902,051	\$753,229
Temporary Jobs - Sales Tax Revenue	\$276,717	\$276,717
Ongoing Jobs - Sales Tax Revenue	\$287,665	\$242,370
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$4,192,552	\$3,856,077
To the Public	\$4,192,552	\$3,856,077
Temporary Income Tax Revenue	\$1,778,895	\$1,778,895
Ongoing Income Tax Revenue	\$1,849,276	\$1,558,095
Temporary Jobs - Sales Tax Revenue	\$276,717	\$276,717
Ongoing Jobs - Sales Tax Revenue	\$287,665	\$242,370
Total Benefits to State & Region	\$86,284,995	\$79,283,720

Benefit to Cost Ratio

	Benefit*	Cost*	Ratio
Local	\$75,427,643	\$4,014,659	19:1
State	\$3,856,077	\$2,557,000	2:1
	\$79,283,720	\$6,571,659	12:1

*Discounted at 2%

Grand Total

Does the IDA believe that tha project can be accomplished in a timely fashion?

Yes

Additional Revenues:

 County
 \$256,282

 City/Town/Village
 \$60,253

 School District
 \$683,004

Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is potential for a recapture of sales tax exemptions (see "Recapture" on page 11 of the Application).

(To be used on the NYS ST-60)

Additional Comments from IDA

\$57,050,000

0

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NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

NF Lockport LLC

(Applicant Name)

6311 Inducon Corporate Drive, Suite One Sanborn, New York 14132 Phone: 716-278-8760 Fax: 716-278-8769 http://niagaracountybusiness.com

- Subject to the applicable statute, information provided by applicant will be treated as
 confidential until such time as the Agency takes action on the request. However, in
 accordance with Article 6 of the Public Officers Law, all records in possession of the
 Agency are open to public inspection and copy.
- II. The Niagara County Industrial Development Agency has a one thousand dollar (\$1000.00) non-refundable application fee that must accompany the application submission.
- III. At the time of the project closing, project applicant is required to pay certain costs associated with the project. The applicant shall be responsible for the payment of an Agency fee in the amount of one percent (1.00%) of the total value of the project, together with Agency counsel fees as set forth in the Agency fee policy schedule, together with various related costs, including but not limited to public hearing expenses. Upon request, a fee summary will be provided to each applicant.
- IV. One (1) original signed copy of the Application and Environmental Assessment form should be submitted with the Application for Assistance.

The Niagara County Industrial Development Agency does not discriminate on the basis of race, color, religion, sex, sexual orientation, marital status, age, national origin, disability or status as a disabled or Vietnam Veteran or any other characteristic protected by law.

6311 Inducon Corporate Drive, Suite One ■ Sanborn, NY 14132-9099 ■ 716-278-8760 Fax 716-278-8769 ■ www.niagaracountybusiness.com

NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR FINANCIAL ASSISTANCE

1. APPLICANT INFORMATION NF Lockport LLC Company Name: Mailing Address: PO Box 718 City/Town/Village & Zip code: Camden, Maine 04843 Phone: (207) 217-8908 Website: Fed Id. No.: 93-2067043 Contact Person, and Title: Evan C. Coleman Email: ecoleman@nv-fund.com Principal Owners/Officers/Directors (list owners with 15% or more in equity holdings with percentage ownership): Wholly subsidiary of Northern Farms LLC which is owned by BEMIS Capital & Evan Coleman. Other equity options / warrants outstanding. Corporate Structure (attach schematic if applicant is a subsidiary or otherwise affiliated with another entity) Form of Entity Corporation Date of Incorporation: State of Incorporation: Partnership or Limited Number of general partners If applicable, number of limited partners Date of formation Jurisdiction of Formation Limited Liability Company/Partnership (number of members 1) Date of organization: June 16, 2023 State of Organization: New York Sole Proprietorship If a foreign organization, is the applicant authorized to do business in the State of New York?

Applicant's Counsel

_

s the project consist of the construction of a new building or buildings? s, indicate number and size (in square feet) of new buildings. 1,200,000 Square Feet s the project consist of additions and/or renovations to existing buildings? If yes, icate nature of expansion and/or renovation. The space in the project is to be leased to third parties, indicate total square footage the project amount to be leased to each tenant and proposed use by each tenant. The principal items/categories of equipment to be acquired as part of the project. Thouse & Associated Equipment That Gas Meter Station (to be constructed) Top Solar Array + Supporting Power Infrastructure To construction work on this project begun?
es the project consist of additions and/or renovations to existing buildings? If yes, icate nature of expansion and/or renovation. The project is to be leased to third parties, indicate total square footage the project amount to be leased to each tenant and proposed use by each tenant. The principal items/categories of equipment to be acquired as part of the project. The project and the project and the project and the project. The project are a specific project. The project are a specific project and the project and the project are a specific project. The project are a specific project and the project are a specific project. The project are a specific project project are a specific project project and the project project project are a specific project pr
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principal items/categories of equipment to be acquired as part of the project. Inhouse & Associated Equipment Iral Gas Meter Station (to be constructed) Itop Solar Array + Supporting Power Infrastructure
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ral Gas Meter Station (to be constructed) ftop Solar Array + Supporting Power Infrastructure
top Solar Array + Supporting Power Infrastructure
construction work on this project begun?
Preliminary Testing is 50% Complete for NY Brownfield Program Enrollment
cipal Move Determination
oject result in the removal of a plant or facility of the applicant from one area of the w York to another?
r 🔀 No
oject result in the removal of a plant or facility of another proposed occupant of the mone area of the State of New York to another area of the State of New York? No
oject result in the abandonment of one or more plants or facilities located in the w York?
ny of the questions above, explain how, notwithstanding the aforementioned closing outtion, the Agency's Financial Assistance is required to prevent the Project from relocating tate, or is reasonably necessary to preserve the Project occupant's competitive position in it industry:

F) Furnish a copy of any environmental application presently in process of completion concerning this project, providing name and address of the agency, and copy all pending or completed documentation and determinations.

III. SOURCES & USES OF FUNDS

A) Estimated Project Costs:

Property Acquisition	\$ 50,000
Construction (Improvements)	\$ 65,100,000
Equipment Purchases/Fixtures/Furnishings	\$ 25,000,000
Soft costs (i.e. engineering, architectural)	\$ 1,850,000
Other (describe) Remediation	\$ 3,000,000
TOTAL USES OF FUNDS	\$ 95,000,000

B) Sources of Funds for Project Costs (Must match above Total Uses of Funds):

Bank Financi	ng AndroBank	\$ 55,000,000
Equity	Equity Owners / Netafim (Mez Debt)	23,000,000
Grants/Tax (Credits Brownfield Tax Credit	\$ 14,000,000
Taxable or Ta	ax Exempt Bond N/A	\$ 0
Other	Brownfield Revolving Loan / Grants	\$ 3,000,000
	TOTAL SOURCES OF FUNDS	\$ 95,000,000

C) Identify each state and federal grant/credit:

	\$
	\$
	\$
	\$
TOTAL PUBLIC FUNDS	\$

IV. FINANCIAL ASSISTANCE REQUESTED

A.)	Benefits Requested:
	Sales Tax Exemption Mortgage Recording Tax Exemption
	Real Property Tax Abatement (PILOT) Mortgage Recording Tax Exemption
B.)	Value of Incentives: LEAVE THIS SECTION BLANK (will be estimated by NCIDA Staff)
	Property Tax Exemption
	Estimated duration of Property Tax exemption:15 \underline{y} ears
	Sales and Use Tax
	Estimated value of Sales Tax exemption for facility construction: \$2,564,000
	Estimated value of Sales Tax exemption for fixtures and equipment: \$2,000,000
	Estimated duration of Sales Tax exemption:2 years
	Mortgage Recording Tax Exemption Benefit
	Estimated value of Mortgage Recording Tax exemption: \$412,500
C.)	Financial Assistance Determination:
	If financial incentives are not provided by NCIDA, is the project financially viable?
	Yes or No
	If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency:

V. <u>EMPLOYMENT PLAN</u>

	# of Retained Jobs	Retained Jobs Average Annual Salary	# of Created Jobs (3 yrs after project completion)	Created Jobs Average Annual Salary
Full Time	0	\$ 0	63	\$ 41,600
Part time	0	\$ 0	0	\$ 0
TOTAL FTEs	0	\$ 0	63	\$ 41,600

Annual Salary Range of Jobs to be Created: \$\\\ 41\, \\\ 600\\ \tag{150,000}

Category of Jobs to be Retained and Created:

Job Categories (ie. Management, Administrative, Production, etc.) General Labor, Maint. Tech Head Grower, Back Office. Note that job salaries do not include benefits (est. at \$10k per employee) and production incentives (+5% of base pay).

VI. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A. <u>Job Listings:</u> In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the proposed project must be listed with the New York State Department of Labor Community Services Division (the"DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entitle") of the service delivery area created by the federal job training partnership act (Public Law 97-300)("JPTA") in which the project is located.
- B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant must first consider persons eligible to participate in JTPA programs who shall be referred by the JPTA Entities for new employment opportunities created as a result of the proposed project.
- C. Compliance with Section 224-a(8)(a) of N.Y Labor Law. The applicant acknowledges receipt of notice from the Agency pursuant to Section 224-a(8)(d) of the New York Labor Law that the estimated mortgage recording tax exemption benefit amount, the estimated sales and use tax exemption benefit amount, and the estimated real property tax abatement benefit amount as so identified within this Application are "public funds" and not otherwise excluded under Section 224-a(3) of the New York Labor Law. You further acknowledge and understand that you have certain obligations as related thereto pursuant to Section 224-a(8)(a) of the New York Labor.
- D. Annual Sales Tax Filings: In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the proposed project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the Applicant.
- E. <u>Annual Employment Reports</u>: The applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.

- F. <u>Compliance with N.Y. GML Sec. 862(1)</u>: Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
 - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- G. Compliance with Applicable Laws: The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- H. <u>False and Misleading Information</u>: The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- Recapture: Should the Applicant not expend or hire as presented, the Agency may view such
 information/status as failing to meet the established standards of economic performance. In such
 events, some or all of the benefits taken by the Applicant will be subject to recapture.
- J. <u>Absence of Conflicts of Interest:</u> The applicant has received from the Agency a list of the members, officers, and employees of the Agency. No member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein described.

The Applicant and the individual executing this Application on behalf of applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

1.	That I am the Mar	nager (Corporate Office) of NF Lockport LLC
7		m duly authorized on behalf of the Applicant to bind the Applicant.
2.		tached Application, I know the contents thereof, and that to the best belief, this Application and the contents of this Application are true, e.
		(Signature of Officer)
	d and affirmed to me unday of SEP Know, 20	(Signature of Officer)
	d and affirmed to me unday of Septential, 20	(Signature of Officer)

This Application should be submitted to the Niagara County Industrial Development Agency, 6311 Inducon Corporate Drive, Suite One, Sanborn, New York 14132.

Attach copies of preliminary plans or sketches of proposed construction or rehabilitation or both.

HOLD HARMLESS AGREEMENT

Applicant hereby releases the NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, and (B) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and reasonable attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all out of pocket costs incurred by the Agency in processing of the Application, including reasonable attorneys' fees, if any. Notwithstanding anything contained herein to the contrary, the foregoing indemnities shall not be applicable with respect to misconduct, negligence, or criminal activity on the part of the Agency. It is understood and agreed that the Applicant has the right to join in any defense, and participate in the management of the defense, of any claim for which the Agency seeks indemnification.

In addition to the foregoing, the Applicant understands and acknowledges that (i) this application does not create or give rise to any legal obligations on the part of the Niagara County Industrial Development Agency (the "Agency") or the Applicant except as expressly stated herein, (ii) the terms and conditions governing the award of the financial assistance described herein will be set forth in a separate agreement(s), with the Agency, the form of which will be provided to the Applicant only upon the processing and approval of this application, (iii) the requested financial assistance described in application is based upon the representations made by the Applicant, based upon the Applicant's actual knowledge as of the date of this application, to the Agency, regarding the project, and (iv) that the Agency reserves the right to revise the financial assistance described in this application if any aspect of the project changes after receipt of the application, including changes to the number of jobs, amount of capital investment, or wages, by way of example only. In addition, the Applicant reserves the right to retract, clarify, amend or modify any such representations made prior to (or concurrently with) the submittal of this application to the Agency.

Spencer Trask Notary Public, State of Maine My Commission Expires April 20, 2030 (Applicant Signature)

By: NF Lockport LLC

Name: Evan C. Coleman

Title: Manager - Duly Authorized

(Notary Public)

Sworn to before me this

[stamp]

Real Property Tax Benefits (Detailed):

PILOT Estimate Table Worksheet

Dollar Value of New Construction and Renovation Costs	Estimated New Assessed Value of Property Subject to IDA*	County Tax Rate/1000	Local Tax Rate (Town/City/Village)/1000	School Tax Rate/1000
\$65,100,000	\$3,000,000	8.059193	1.894733	21.478105

^{*}Apply equalization rate to value

PILOT Year	% Payment	County PILOT Amount	F	Local PILOT mount	School PILOT Amount	Total PILOT	ı	Full Tax Payment I/o PILOT	E	Net cemption
1	15%	\$ 7,253	\$	1,705	\$ 19,330	\$ 28,289	\$	188,592	\$	160,303
2	15%	\$ 7,253	\$	1,705	\$ 19,330	\$ 28,289	\$	188,592	\$	160,303
3	25%	\$ 12,089	\$	2,842	\$ 32,217	\$ 47,148	\$	188,592	\$	141,444
4	25%	\$ 12,089	\$	2,842	\$ 32,217	\$ 47,148	\$	188,592	\$	141,444
5	35%	\$ 16,924	\$	3,979	\$ 45,104	\$ 66,007	\$	188,592	\$	122,585
6	35%	\$ 16,924	\$	3,979	\$ 45,104	\$ 66,007	\$	188,592	\$	122,585
7	35%	\$ 16,924	\$	3,979	\$ 45,104	\$ 66,007	\$	188,592	\$	122,585
8	35%	\$ 16,924	\$	3,979	\$ 45,104	\$ 66,007	\$	188,592	\$	122,585
9	35%	\$ 16,924	\$	3,979	\$ 45,104	\$ 66,007	\$	188,592	\$	122,585
10	45%	\$ 21,760	\$	5,116	\$ 57,991	84,866	\$	188,592	\$	103,726
11	45%	\$ 21,760	\$	5,116		84,866	\$	188,592	\$	103,726
12	45%	\$ 21,760	\$	5,116		84,866	\$	188,592	\$	103,726
13	45%	\$ 21,760		5,116		84,866	\$	188,592	\$	103,726
14	45%	\$ 21,760		5,116		84,866	\$	188,592	\$	103,726
15	45%	\$ 21,760		5,116		84,866	\$	188,592	\$	103,726
TOTAL		\$ 253,865		59,684	\$ 676,560	990,109	\$	2,828,883	\$	1,838,774

^{**} This section of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

^{*}Estimates provided are based on current property tax rates and assessment value

617.20 Appendix B Short Environmental Assessment Form

Instructions for Completing

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Name of Action or Project:						
Northern Farms Lockport Greenhouse						
Project Location (describe, and attach a location map):						
5222 Junction Road - Lockport, NY						
Brief Description of Proposed Action:						
Remediation of a Brownfield site and construction of a large scale greenho United States.	use lo grow strawberries	year round for s	supply to the	e Northea	astern	
Name of Applicant or Sponsor:	Telepho	ne: 207.217.89	08			
NF Lockport LLC						
Address:	4					
PO Box 718						
City/PO: Camden	103	tate:	Zi ₁	Code:		
		aine	048	22	Lyma	
 Does the proposed action only involve the legislative adoption administrative rule, or regulation? If Yes, attach a narrative description of the intent of the proposed may be affected in the municipality and proceed to Part 2. If no, 	action and the enviro	onmental resou		NO	YES 🗸	
Does the proposed action require a permit, approval or fundin If Yes, list agency(s) name and permit or approval:	g from any other gov	ernmental Age	ncy?	NO	YES	
NY DEC - Brownfield, Stormwater, Air, & General Permits Niagara County Brownfield Revolving Loan Fund					✓	
3.a. Total acreage of the site of the proposed action?	- A.	acres			•	
 b. Total acreage to be physically disturbed? c. Total acreage (project site and any contiguous properties) ow or controlled by the applicant or project sponsor? 	vned	acres				
4. Check all land uses that occur on, adjoining and near the prop	osed action. Commercial	In ! 1 ! - 1 / .	uhushan)			

5. Is the proposed action,	NO	YES	N/A
a. A permitted use under the zoning regulations?		1	
b. Consistent with the adopted comprehensive plan?		√	
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape?		NO	YES
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental A	rea?	NO	YES
If Yes, identify:		V	
8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	YES
b. Are public transportation service(s) available at or near the site of the proposed action?		✓	
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed ac	tion?	1	
9. Does the proposed action meet or exceed the state energy code requirements? If the proposed action will exceed requirements, describe design features and technologies: _ED Lighting & High Efficiency Heating / Cooling Systems		NO	YES 🗸
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			✓
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:	_	V	
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic		NO	YES
Places? b. Is the proposed action located in an archeological sensitive area?		V	
		V	
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contawetlands or other waterbodies regulated by a federal, state or local agency?	in	NO V	YES
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:	?	V	
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check ☐ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-succes ☐ Wetland ☐ Urban ☐ Suburban		apply:	
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed		NO	YES
by the State or Federal government as threatened or endangered?		V	
16. Is the project site located in the 100 year flood plain?		NO	YES
		V	VEC
17. Will the proposed action create storm water discharge, either from point or non-point sources? If Yes,		NO	YES
a. Will storm water discharges flow to adjacent properties? ✓ NO ☐YES			V
b. Will storm water discharges be directed to established conveyance systems (runoff and storm dra If Yes, briefly describe: ☐ NO ☑YES We collect stormwater in a retention pond for use within the facility. Any excess would be dealt with using means approximately the stormwater in a retention pond for use within the facility.			

	Does the proposed action include construction or other activities that result in the impoundment of water or other liquids (e.g. retention pond, waste lagoon, dam)?	ř <u> </u>	NO	YES
If Y	es, explain purpose and size: retention pond, not to exceed 1M gallons in size to store rainwater collected by the facility roof for re-use within ing process after cleaning / treatment.	n the		V
19.	Has the site of the proposed action or an adjoining property been the location of an active or closed solid waste management facility?	d	NO	YES
Ιf Y	res, describe:ed scrapyard - designated Brownfield Site requiring remediation.			V
	Has the site of the proposed action or an adjoining property been the subject of remediation (ongoi completed) for hazardous waste?	ing or	NO	YES
If	res, describe:			\checkmark
KN	FFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO OWLEDGE	O THE B	EST O	F MY
	plicant/sponsor name: Evan C. Coleman, NF Lockport LLC Date:			
oth	estions in Part 2 using the information contained in Part 1 and other materials submitted by the project wise available to the reviewer. When answering the questions the reviewer should be guided by ponses been reasonable considering the scale and context of the proposed action?"		or or pt "Hav Mo	derat
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		No, or small impact may occur	Moderate to large impact may occur
10. Will the proposed action result in an increase in the potential for problems?	r erosion, flooding or drainage		
11. Will the proposed action create a hazard to environmental resource	ces or human health?		
Part 3 should, in sufficient detail, identify the impact, including any new project sponsor to avoid or reduce impacts. Part 3 should also expense or will not be significant. Each potential impact should be assess duration, irreversibility, geographic scope and magnitude. Also construmulative impacts.	plain how the lead agency determ sed considering its setting, proba	nined that t bility of oc	he impact curring,
Check this box if you have determined, based on the information that the proposed action may result in one or more potentially environmental impact statement is required. Check this box if you have determined, based on the information that the proposed action will not result in any significant adverse	y large or significant adverse important and analysis above, and any st	pacts and a	1
Name of Lead Agency	Date		
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible O	fficer	

Signature of Responsible Officer in Lead Agency

Signature of Preparer (if different from Responsible Officer)