

Niagara County Center for Economic Development • 6311 Inducon Corporate Drive, Ste. 1 • Sanborn. NY 14132

REGULAR NCIDA/NCDC/NADC BOARD MEETING

DATE: April 13, 2022 MEETING TIME: 9:00 a.m.

MEETING PLACE: Niagara County Industrial Development Agency

Vantage Center, Suite One 6311 Inducon Corporate Drive

Sanborn, NY 14132

1.0 Meeting Called to Order

The Regular meeting of the Niagara County Industrial Development Agency was called to order by Chairperson Mark Onesi at 9:00 a.m.

2.0 Roll Call

Mark A. Onesi, Chairperson	Present
Jerald I. Wolfgang, 1st Vice Chairperson	Present
Kevin McCabe, Vice Chairperson	Present
William L. Ross, Secretary	Present
Scott Brydges, Assistant Secretary	Present
Robert B. Cliffe, Member	Excused
Jason Krempa, Member	Present
Clifford Scott, Member	Excused
Maria V. Lopez, Member	Excused

3.0 Introduction of Guests

Tom Prohaska, Buffalo News Jim Fink, Business First Jacob Fries, Lockport Sun & Journal Byron DeLuke, Montante Group

4.0 Pledge of Allegiance

Mr. McCabe led the Pledge of Allegiance.

5.0 Approval of Meeting Minutes

5.1 Regular NCIDA/NCDC/NADC – March 9, 2022

Mr. Wolfgang motioned to approve the meeting minutes; Mr. Brydges seconded the motion. The motion passed.

6.0 Finance & Audit Committee Reports

6.1 Agency Payables – March 31, 2021

Mr. McCabe stated that the monthly payables have been reviewed and found to be in order.

Mr. McCabe made a motion to approve the monthly payables; Mr. Ross seconded the motion. The motion passed.

6.2 Budget Variance Report – March 31, 2021

Mr. McCabe stated that the Budget Variance Report has been reviewed and found to be in order.

Mr. McCabe made a motion to approve the Budget Variance Report; Mr. Ross seconded the motion. The motion passed.

7.0 Unfinished Business

7.1 13 W. Main LLC

Ms. Langdon stated that the Agency had a public hearing for 13 W. Main LLC in the City of Lockport on March 30, 2022. There were several representatives from the City of Lockport, and Real property Tax Office in attendance. There were no comments from any of the attendees.

7.1.1 Final Resolution

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY (i) UNDERTAKE A CERTAIN PROJECT FOR THE BENEFIT OF 13 W. MAIN LLC AND/OR AN INDIVIDUAL(S) OR AFFILIATE, SUBSIDIARY, OR ENTITY FORMED OR TO BE FORMED ON ITS BEHALF (AS MORE FULLY DEFINED BELOW); (ii) DETERMINE THAT THE PROJECT WILL NOT HAVE A SIGNIFICANT EFFECT ON THE ENVIRONMENT; (iii) NEGOTIATE AND EXECUTE A LEASE AGREEMENT, LEASEBACK AGREEMENT, PAYMENT-IN-

LIEU-OF-TAX AGREEMENT, PILOT MORTGAGE AND RELATED DOCUMENTS: AND (iv) PROVIDE FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION AND EQUIPPING OF THE PROJECT, (B) A MORTGAGE RECORDING TAX EXEMPTION FOR THE FINANCING RELATED TO THE PROJECT; AND (C) A MORTGAGE RECORDING TAX EXEMPTION FOR THE MORTGAGE RELATED TO THE PILOT AGREEMENT.

Mr. Krempa made a motion to approve the Final Resolution; Mr. Wolfgang seconded the motion.

7.1 13 W. Main LLC (Continued)

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	х			
Clifford Scott				Х
Jason Krempa	х			
Mark Onesi	Х			

The Resolution was thereupon duly adopted.

7.2 Wheatfield Development II LLC

Mr. Gabriele stated that Wheatfield Development II LLC is a project that dates back to 2006, it is a Charter School owned by Savarino Group on Lockport Road. They are refinancing their existing debt, there are no additional benefits.

7.2.1 Consent to Refinance

RESOLUTION AUTHORIZING THE CONSENT TO THE EXECUTION AND DELIVERY OF A MORTGAGE AND MORTGAGE TAX EXEMPTION AFFIDAVIT, ALONG WITH OTHER DOCUMENTS WITH REGARD TO THE WHEATFIELD DEVELOPMENT II LLC PROJECT.

Mr. Ross made a motion to consent to the refinance; Mr. Krempa seconded the motion.

7.2 Wheatfield Development II LLC (Continued)

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	Nay	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	х			
Clifford Scott				Х
Jason Krempa	x			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

8.0 New Business

8.1 Vantage Point LLC

Bridgestone APM constructed a 65,000 square foot manufacturing facility in VIP in 2016 for the manufacture of polyurethane seat foam for automotive applications for Canadian customers. Montante Construction has submitted an application to complete a 5,000 square foot addition to this facility to be used for a blending room, which will increase the efficiency of the operation here.

Mr. Gabriele noted that this 5,000 square foot addition would be added to the existing Pilot. He also stated that there will be no public hearing on this project. Since the ultimate benefit from this project is under the threshold of \$100,000.

Mr. DeLuke stated that this phase of their project will retain the positions that Bridgestone APM has already created, and help with future expansion. He noted that the additional square footage still has to be designed, and receive Planning Board approvals. They plan on starting construction in June of 2022.

Mr. McCabe asked if there would be additional jobs, and Mr. Deluca said this would just help to retain current jobs at the facility.

8.1.1 Final Resolution (Vantage Point LLC)

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY (i) UNDERTAKE A CERTAIN PROJECT FOR THE BENEFIT OF VANTAGE POINT LLC AND/OR AN INDIVIDUAL(S) OR AFFILIATE, SUBSIDIARY, OR ENTITY FORMED OR TO BE FORMED ON ITS BEHALF (AS MORE FULLY DEFINED BELOW); (ii) DETERMINE THAT THE PROJECT WILL NOT HAVE A SIGNIFICANT EFFECT ON THE ENVIRONMENT; (iii) NEGOTIATE AND EXECUTE AN AMENDED LEASE AGREEMENT, AMENDED LEASEBACK AGREEMENT, AMENDED AND RESTATED PAYMENT-IN-LIEU-OF-TAX AGREEMENT, AND RELATED DOCUMENTS: AND (iv) PROVIDE FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION AND EQUIPPING OF THE PROJECT, (B) A MORTGAGE RECORDING TAX EXEMPTION FOR THE MORTGAGE RELATED TO THE PILOT AGREEMENT.

Mr. Wolf made a motion to approve the Final Resolution; Mr. Krempa seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	x			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	x			
Clifford Scott				Х
Jason Krempa	x			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

8.2 Request for Micro Enterprise Grant Approval

Ms. Barone stated that the following Micro Enterprise Grant Applications were reviewed for grant eligibility with the NCDC Loan/Grant Committee on April 6, 2022. She also noted that, if approved, all grant agreements are written so that the funds are loans until the grant terms and conditions are met. At that time, the funds convert to a grant.

8.2.1 Gabrielle Enchanted LLC (d/b/a) Enchanted Florist

Ms. Barone stated that Gabriele Enchanted LLC is acquiring an existing shop at 739 Center Street in Lewiston. The applicant is low-to-moderate and has applied for an SBA loan for \$50,000, and the existing owner is holding a note for \$210,000. They plan on hiring three people, and they also worked with SBDC on a business plan and are working to complete the training.

The Committee voted to approve the grant for \$25,000 pending loan approval.

8.2.1 Gabrielle Enchanted LLC (d/b/a) Enchanted Florist

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO GABRIELLE ENCHANTED LLC.

Mr. Wolfgang made a motion to approve the Microenterprise Grant; Mr. McCabe seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				х
Robert Cliffe				х
Scott Brydges	х			
Clifford Scott				x
Jason Krempa	х			
Mark Onesi	х			

The Resolution was thereupon duly adopted.

8.2.2 Cornelius Construction Co. Inc.

Cornelius Construction Co. Inc. is located in Middeport, New York. They provide residential/commercial carpentry services. The applicant is low-to-moderate income and will be hiring one person. The funds will be used to purchase a man lift for \$32,900, which the company is already approved for a loan with Cornerstone. The owner has completed the SBDC training.

The committee voted to approve the grant for \$25,000.

8.2.2 Cornelius Construction Co. Inc.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO CORNELIUS CONSTRUCTION CO. INC.

Mr. McCabe made a motion to approve the Microenterprise Grant; Mr. Krempa seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	x			
Kevin McCabe	X			
William Ross	x			
Maria V. Lopez				X
Robert Cliffe				X
Scott Brydges	х			
Clifford Scott				х
Jason Krempa	х			
Mark Onesi	Х			

The Resolution was thereupon duly adopted.

8.2.3 3 Sisters Garlic LLC

The company grows garlic as well as using it to make a variety of products. They are located in the Town of Cambria and have a location on the Niagara Wine Trail. The applicant is a low-to-moderate owner, and they are looking to add one job. Funds would be used to create a Fusti Bar for tasting infused oils and vinegars, as well as other product tasting, marketing, and additional inventory. The company worked with SBDC to complete training.

The committee voted to approve the grant for \$25,000.

8.2.3 3 Sisters Garlic LLC

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO 3 SISTERS GARLIC LLC.

Mr. Krempa made a motion to approve the Microenterprise Grant; Mr. Ross seconded the motion.

8.2.3 3 Sisters Garlic LLC (Continued)

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	х			
Clifford Scott				Х
Jason Krempa	х			
Mark Onesi	Х			

The Resolution was thereupon duly adopted.

8.2.4 Creekside Income Tax LLC

Creekside Income Tax LLC is a tax preparation, and bookkeeping business that was acquired recently from a family member. The applicant is low-to-moderate income. The applicant worked with SBDC to draft a business plan, and is working to complete the educational training. The applicant requested 15,000 for working capital and equipment. They also requested a \$1,000 subscription to Go Daddy, and that was determined to be not eligible.

The committee voted to approve the grant for \$14,000.

8.2.4 Creekside Income Tax LLC

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO CREEKSIDE INCOME TAX LLC.

Mr. Krempa made a motion to approve the Microenterprise Grant; Mr. Ross seconded the motion.

8.2.4 Creekside Income Tax LLC (Continued)

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	Nay	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	x			
Kevin McCabe	X			
William Ross	x			
Maria V. Lopez				х
Robert Cliffe				Х
Scott Brydges	х			
Clifford Scott				Х
Jason Krempa	х			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

8.2.5 Spoons! 716 LLC

Spoons! 716 LLC, is a baby café that will manufacture healthy baby food for onsite consumption or frozen purchase. They are located in Lockport, NY. The applicants will create at least one job made available to a low-to-moderate person. The applicant worked with SBDC to prepare a business plan and has completed the training program. The applicant needs a 20-C food processing license to make the food onsite, but needs the grant to build out the kitchen in order to apply for the license.

The committee voted to approve the \$25,000 grant with terms are that it does not convert from a loan to a grant until they receive the food processing license.

8.2.5 Spoons! 716 LLC

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO SPOONS! 716 LLC.

Mr. Krempa made a motion to approve the Microenterprise Grant; Mr. Brydges seconded the motion.

8.2.5 Spoons! 716 LLC (Continued)

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	х			
Clifford Scott				X
Jason Krempa	x			
Mark Onesi	х			

The Resolution was thereupon duly adopted.

8.2.6 Ruff Rock Mining LLC

Ruff Rock Mining LLC, is a traveling gemstone and mineral mining business for educational and entertainment purposes. The company will create one job made available to a low-to-moderate person. The applicant has worked with an SBDC representative to prepare a business plan, and has completed the SBDC training. Staff has worked with a bank representative from Pathstone Lending, they are considering a loan for \$15,000.

The committee voted to approve a \$13,000 grant subject to loan approval.

8.2.6 Ruff Rock Mining LLC

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING MICRO ENTERPRISE FUND GRANT TO RUFF ROCK MINING, LLC.

Mr. Wolfgang made a motion to approve the Microenterprise Grant; Mr. Krempa seconded the motion.

8.2.6 Ruff Rock Mining LLC (Continued)

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	Nay	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	х			
Clifford Scott				Х
Jason Krempa	х			
Mark Onesi	Х			

The Resolution was thereupon duly adopted.

8.3 Request for Loan Extension

8.3.1 Legacy Dance Studio, Inc.

Mr. Gabriele stated that the owner of Legacy Dance Studio, Inc. submitted a letter requesting to only pay for interest for the duration of six months. The owner referenced in the letter that the reason for the request is because of the financial impact COVID has had on the business. The owner also said that she was originally located in the Wegman's Plaza and the rent was increased from \$1,500 a month to \$3,800 a month. Because of the increase, the Studio had to relocate. Because of all of these changes, they have had additional expenditures and they would like additional time of only paying the interest only.

Mr. McCabe made a motion to approve the loan extension; Mr. Krempa seconded the motion.

8.3.1 Legacy Dance Studio, Inc. (Continued)

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	x			
Kevin McCabe	X			
William Ross	x			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	х			
Clifford Scott				Х
Jason Krempa	x			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

8.4 Covid Relief for Small Business Grant Approvals

Ms. Barone Stated that for each of the following grant applications, our consultants from H. Sicherman, along with the IDA staff reviewed all the documents submitted for grant eligibility criteria.

8.4.1 David J. Fronczak (d/b/a) Village Inn

David J. Fronczak d/b/a Village Inn is a small established restaurant and bar located on Oliver Street in North Tonawanda. The company has been in business over 30 years. The company currently has four employees and expects to create 5 part-time jobs made available to low-to-moderate income individuals. During COVID, the company lost revenue mainly due to closures and operating restrictions as well as supply and staffing issues.

The company is requesting a total of \$50,000. The funds will be used to update furniture, fixtures, to purchase inventory and for working capital used to increase business and keep the restaurant running at capacity.

The Agency recommends approval of this grant request, as the applicant qualifies based on meeting all grant eligibility requirements.

8.4.1 David J. Fronczak (d/b/a) Village Inn

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING GRANT TO DAVID J. FRONCZAK D/B/A VILLAGE INN UNDER THE COVID-19 RELIEF SMALL BUSINESS PROGRAM.

Mr. Wolfgang made a motion to approve the Grant under the Covid-19 Relief Small Business Program; Mr. Ross seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				X
Scott Brydges	х			
Clifford Scott				x
Jason Krempa	х			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

8.4.2 Escarpment Arms, Inc.

Escarpment Arms, Inc. is a veteran owned business in Lockport that sells and manufactures regulated products for law enforcement. The company currently has seven employees, and will create two new full time positions made available to low-to-moderate income individuals. The company opened in March of 2019. They saw a significant decline in sales during Covid due to staff exposure closures, retail restrictions, as well as supply deficiencies.

The company is requesting a total of \$50,000. The use of funds will be used for purchasing machinery, hiring a machinist, and for purchasing inventory and equipment to help keep up with demand and increase sales.

The Agency recommends approval of this grant request as the applicant qualifies based on meeting all grant eligibility requirements.

8.4.2 Escarpment Arms, Inc.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING GRANT TO ESCARPMENT ARMS, INC. UNDER THE COVID-19 RELIEF SMALL BUSINESS PROGRAM.

Mr. McCabe made a motion to approve the Grant under the Covid-19 Relief Small Business Program; Mr. Brydges seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	x			
Kevin McCabe	X			
William Ross	x			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	x			
Clifford Scott				Х
Jason Krempa	x			
Mark Onesi	х			

The Resolution was thereupon duly adopted.

8.4.3 Calhoon's Pub of Newfane, Inc.

Calhoun's Pub of Newfane, Inc. has been in business since 1976, and the current owner is the third generation of the Calhoon family. They are requesting the grant to help retain employees that are low-to-moderate income. They saw a significant drop in sales from 2019 to 2020, and the losses exceeded the wages of the 5 part-time positions to be retained. The business was not fully opened or staffed in 2021, but has seen some growth. They have changed their business model to include more catering and events to increase revenue and maintain higher staffing levels.

The company is requesting a total of \$50,000 to be used for equipment and furniture to upgrade their catering and outdoor event space, as well as working capital including marketing to promote the new services.

The Agency recommends approval of this grant request as the applicant qualifies based on meeting all grant eligibility requirements.

8.4.3 Calhoon's Pub of Newfane, Inc.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING GRANT TO CALHOON'S PUB OF NEWFANE, INC. UNDER THE COVID-19 RELIEF SMALL BUSINESS PROGRAM.

Mr. Ross made a motion to approve the Grant under the Covid-19 Relief Small Business Program; Mr. Krempa seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				Х
Scott Brydges	x			
Clifford Scott				Х
Jason Krempa	x			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

8.4.4 The Craft Kitchen & Bar LLC

The Craft Kitchen & Bar LLC serves pub food, and a wide variety of local craft beers. The company opened in 2017 as part of a mixed-use redevelopment in the City's Third Street Business District. They qualify as a low-to-moderate owner. They are looking to hire three new full-time, and two part-time positions made available to low-to-moderate income individuals. The business closed for three months, and re-opened with limited capacity in accordance with government imposed restrictions. They have shown an increase in sales in 2021, but need assistance to continue growth.

The company is requesting a total of \$50,000 to be used for equipment, inventory, and working capital expenses that will help the business expand. The expansion would include breakfast and lunch service, expand outdoor seating, and creating more to-go options for customers.

The agency recommend approval of this grant request as the applicant qualifies based on meeting all grant eligibility requirements.

8.4.4 The Craft Kitchen & Bar LLC

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING GRANT TO THE CRAFT KITCHEN & BAR LLC UNDER THE COVID-19 RELIEF SMALL BUSINESS PROGRAM.

Mr. Krempa made a motion to approve the Grant under the Covid-19 Relief Small Business Program; Mr. Brydges seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	x			
Kevin McCabe	X			
William Ross	x			
Maria V. Lopez				X
Robert Cliffe				X
Scott Brydges	х			
Clifford Scott				х
Jason Krempa	х			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

8.4.5 708 E. Market Street Niagara Falls Inc.

708 E Market Street Niagara Falls Inc. operates as Gagster's restaurant, and has been an established business in Niagara Falls for 20 years. The company currently has five employees, and they plan to create three new part time positions made available to low-to-moderate income individuals. The business reduced its operating hours as a result of the pandemic, which resulted in decreased revenues.

The company is requesting a total of \$50,000 to be used to stock up on inventory, purchase and repair kitchen equipment as well as other operating expenses to keep the restaurant running at capacity.

The Agency recommends approval of this grant request as the applicant qualifies based on meeting all grant eligibility.

8.4.5 708 E. Market Street Niagara Falls Inc.

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING GRANT TO 708 E. MARKET STREET NIAGARA FALLS INC. UNDER THE COVID-19 RELIEF SMALL BUSINESS PROGRAM.

Mr. Krempa made a motion to approve the Grant under the Covid-19 Relief Small Business Program; Mr. Brydges seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				X
Scott Brydges	х			
Clifford Scott				X
Jason Krempa	x			
Mark Onesi	х			

The Resolution was thereupon duly adopted.

8.4.6 The Why Coffee Shop LLC

The Why Coffee Shop LLC is a family owned business, and a traditional neighborhood coffee shop that has served residents and visitors to the Niagara Falls neighborhood for many years. They are requesting the grant to help retain three low-to-moderate income employees as well as restore additional staffing hours. The business closed during the pandemic and was negatively impacted by operating restrictions imposed which limited seating capacity to enforce social distancing.

The company is requesting a total of \$36,000. The funds will be used to fund equipment, inventory, and working capital expenses that will help the business replace aging equipment, cover the increasing cot of inventory, and maintain its current employees.

The agency recommends approval of this grant request as the applicant qualifies based on meeting all grant eligibility requirements.

8.4.6 The Why Coffee Shop LLC

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING GRANT TO THE WHY COFFEE SHOP LLC UNDER THE COVID-19 RELIEF SMALL BUSINESS PROGRAM.

Mr. Ross made a motion to approve the Grant under the Covid-19 Relief Small Business Program; Mr. Krempa seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	X			
William Ross	х			
Maria V. Lopez				Х
Robert Cliffe				х
Scott Brydges	x			
Clifford Scott				х
Jason Krempa	x			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

9.0 Agency Counsel

There were no comments from agency counsel at this time.

10.0 Information Items

There were no information items at this time.

11.0 Any Other Matters the Board Wishes to Discuss

There were no matters the Board wished to discuss.

12.0	Next Regul	lar NCIDA/I	NCDC/NAD	C Meeting:
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DATE: May 11, 2022 TIME: ** 9:00 a.m. **

PLACE: Niagara County Center for Economic Development

13.0 Adjournment

Mr. Onese made a motion to adjourn; Mr. Wolfgang seconded the motion. The meeting adjourned at 9:35 a.m.

Respectfully Submitted:	Reviewed by:	Approved by:	
	- Susan C. Lanadan		
Julie Lamoreaux	Susan C. Langdon	William L. Ross	
Recording Secretary	Executive Director	Secretary	